#### Exhibit A - Pricing Page ARFQ 0608 DCR240000088 Security Cameras & Equipment - WV Division of Corrections & Rehabilitation

Contract Item Number	Item Description	Alternative "Or Equal" Submission	Unit	Cost	Unit of Measure	Estimated Quantity	Total Cost
3.1.1	Vitek - NDAA Compliant 8 - Channel Network Video Recorder or NVR, or Equal	Equal	\$	1,013.86	Ea	50	\$ 50,692.95
3.1.2	Vitek - NDAA Compliant 16 - Channel Network Video Recorder or NVR, or Equal	Equal	\$	1,428.62	Ea	50	\$ 71,430.98
3.1.3	Vitek - NDAA Compliant 32 - Channel Network Video Recorder or NVR, or Equal	Equal	\$	1,689.77	Ea	50	\$ 84,488.25
3.1.4	Vitek - NDAA Compliant Hybrid Digital Video Recorder or DVR/NVR, or Equal	Equal	\$	1,344.13	Ea	50	\$ 67,206.56
3.1.5	Vitek - NDAA Compliant 4MP Bullet IP Camera, or Equal	Equal	\$	287.72	Ea	500	\$ 143,860.45
3.1.6	Vitek - NDAA Compliant 5MP Dome IP Camera, or Equal	Equal	\$	282.85	Ea	500	\$ 141,424.55
3.1.7	Vitek - NDAA Compliant 6MP 360° IP Panoramic Dome Camera, or Equal	Equal	\$	390.13	Ea	500	\$ 195,063.62
3.1.8	Vitek - NDAA Compliant 8MP 180° IP Panoramic Bullet Camera, or Equal	Equal	\$	1,463.00	Ea	500	\$ 731,498.17
3.1.9	Vitek - NDAA Compliant 4MP PTZ IP Camera, or Equal	Equal	\$	424.27	Ea	500	\$ 212,136.83
3.1.10	Vitek - NDAA Compliant 8MP PTZ IP Camera, or Equal	Equal	\$	2,450.16	Ea	500	\$ 1,225,079.63
3.1.11	Vitek - NDAA Compliant 2MP HD Analog Dome Camera, or Equal	Equal	\$	151.18	Ea	500	\$ 75,589.55
3.1.12	Vitek - NDAA Compliant 8MP Analog Dome Camera, or Equal	Equal	\$	238.96	Ea	500	\$ 119,479.55
3.1.13	Vitek - NDAA Compliant 2MP HD Analog Bullet Camera, or Equal	Equal	\$	141.42	Ea	500	\$ 70,712.28
3.1.14	Vitek - NDAA Compliant 8MP Analog Bullet Camera, or Equal	Equal	\$	202.99	Ea	500	\$ 101,495.63
3.1.15	Vitek - NDAA Compliant Video Management System, or Equal	Equal	\$	7,461.30	Ea	100	\$ 746,130.00
3.1.16	Extreme Networks Products 16 Port Network Switch, or Equal	Equal	\$	4,937.10	Ea	50	\$ 246,855.13
3.1.17	Extreme Networks Products 24 Port Newtork Switch, or Equal	Equal	\$	5,437.14	Ea	50	\$ 271,856.75
3.1.18	Extremet Networks Products 48 Port Network Switch or Equal	Equal	\$	9,116.68	Ea	50	\$ 455,834.23
3.1.19	Extreme Networks Power Cord, or Equal	Equal	\$	57.48	Ea	100	\$ 5,747.50
3.1.20	APC Back-UPS 850VA, 120V, USB charging portsn NEMA outlets, or Equal	Equal	\$	144.02	Ea	50	\$ 7,201.04
3.1.21	Ditek Uninterruptible Power Supplye, or Equal	Equal	\$	957.04	Ea	50	\$ 47,851.96
3.1.22	Western Digital Purple Surveillance Hard Drive, or Equal	Equal	\$	139.66	Ea	50	\$ 6,983.21
3.1.23	SanDisk 240GB SSD Plus, or Equal	Equal	\$	40.23	Ea	250	\$ 10,058.13
3.1.24	Seagate Skyhawk 2TB Surveillance Hard Drive, or Equal	Equal	\$	75.34	Ea	50	\$ 3,766.91
3.1.25	Seagate Skyhawk 4TB Surveillance Hard Drive, or Equal	Equal	\$	117.77	Ea	50	\$ 5,888.31
3.1.26	Seagate Skyhawk 6TB Surveillance Hard Drive, or Equal	Equal	\$	164.38	Ea	50	\$ 8,218.93
3.1.27	Seagate Skyhawk 8TB Surveillance Hard Drive, or Equal	Equal	\$	228.75	Ea	50	\$ 11,437.53
3.1.28	Seagate Skyhawk 10TB Surveillance Hard Drive, or Equal	Equal	\$	274.73	Ea	50	\$ 13,736.53
3.1.29	Seagate Skyhawk 12TB Surveillance Hard Drive, or Equal	Equal	\$	309.22	Ea	50	\$ 15,460.78
3.1.30	Mounting Brackets forVitek NDAA Compliant 4MP Bullet IP Camera, or Equal	Equal	\$	-			
3.1.30.1	Junction Box: VT-JB08 or Equal	Equal	\$	19.51	Ea	150	\$ 2,926.52
3.1.30.2	Pole Mount Bracket: VT-TPLMT or Equal	Equal	\$	29.26	Ea	150	\$ 4,389.00
3.1.30.3	Corner Mount Bracket: VT-TCNMT or Equal	Equal	\$	29.26	Ea	150	\$ 4,389.00
3.1.31	Mounting Brackets forVitek NDAA Compliant 5MP Dome IP Camera, or Equal	Equal	-				
3.1.31.1	Junction Box: VT-TJB010 or Equal	Equal	\$	29.09	Ea	125	\$ 3,636.60
3.1.31.2	Wall Mount: VT-TWMT-A2 or Equal	Equal	\$	29.26	Ea	125	\$ 3,657.50
3.1.31.3	Pendant Mount: VT-TPDMT-A2 or Equal	Equal	\$	29.26	Ea	125	\$ 3,657.50
3.1.31.4	Semi Flush Mount: VT-TFMT-L2 or Equal	Equal	\$	39.02	Ea	125	\$ 4,877.54
3.1.32	Mounting Bracket for Vitek NDAA Compliant 6MP 360° Transcendent Dome Camera, or Equal	Equal	-				
3.1.32.1	Pedestal Mount: VT-TPDM-F or Equal	Equal	\$	29.26	Ea	150	\$ 4,389.00

3.1.32.2	Wall Mount: VT-TWM-F or Equal	Equal	\$ 29.26	Ea	150	\$ 4,389.00
3.1.32.3	Junction Box: VT-TJB-F1 or Equal	Equal	\$ 24.38	Ea	150	\$ 3,656.98
3.1.33	Mounting Bracket for Vitek NDAA Compliant 8MP 180° Transcendent Bullet Camera, or Equal	Equal	-			
3.1.33.1	Corner Mount: VT-TCNMT-W or Equal	Equal	\$ 29.26	Ea	250	\$ 7,315.00
3.1.33.2	Pole Mount: VT-TPLMT-W or Equal	Equal	\$ 29.26	Ea	250	\$ 7,315.00
3.1.34	Mounting Bracket for Vitek NDAA Compliant 8MP PTZ Camera or Equal.	Equal	-			
3.1.34.1	Wall Mount: VT-TP23HR-WM or Equal	Equal	\$ 43.89	Ea	250	\$ 10,972.50
3.1.34.2	Pendent/Ceiling Pole Mount: VT-TPT20HR-PM or Equal	Equal	\$ 43.89	Ea	250	\$ 10,972.50
					Overall Total Cost	\$5,223,729.54

## Vendor must complete the Price Page in full as failure to complete the Pricing Page in its entirety will result in Vendor's bid being disqualified. A no bid will result in Vendor's bid being disqualified.

Bidder/Vendor Information:

Name: Servexo Protective Services	
Address: 1141 W. 190th Street, Gardena, CA - 90248, US	
Phone No.: 323-300-5023	
Fax No.: (323) 521-5034	
Email Address: procurement@servexousa.com	
Authorized Signature	

NOTES:

## REQUEST FOR PROPOSAL (RFP) RESPONSE TO:

Security Cameras and Equipment West Virginia Department of Homeland Security Division of Administrative Services West Virginia Division of Corrections and Rehabilitation or agency (WVDCR or Agency) Solicitation No: ARFQ-0608-DCR2400000088-1 June 6, 2024 at 02:30 PM EDT



## **SUBMITTED TO:**

Herbert Mickey Skeens, Buyer State of West Virginia West Virginia Department of Homeland Security (Agency) Division of Administrative Services West Virginia Division of Corrections and Rehabilitation or agency (WVDCR) Phone: (304) 558-2350 Email: herbert.m.skeens@wv.gov

## **SUBMITTED BY:**

Raksha Khandelwal, Proposal Specialist Servexo Protective Services WV Regional Technology Park South Charleston, WV 25303 Phone: 323.250.4964 ext. 122 Fax: 323.521.5034 Email: Procurement@servexousa.com

This proposal includes data that will not be disclosed outside the Government and will not be duplicated, used, or disclosed in whole or in part—for any purpose other than to evaluate this proposal. If, however, a contract is awarded to this offeror as a result of—or in connection with—the submission of this data, the Government will have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract. This restriction does not limit the Government's right to use information contained in this data if it is obtained from another source without restriction. The data subject to this restriction are contained in all sheets.



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## **1** Transmittal Letter

Dear Herbert,

Servexo Protective Services appreciates the opportunity to present its response to your Request for Proposals, Security Cameras and Equipment throughout State of West Virginia for the West Virginia Department of Homeland Security – Division of Administrative Services, on behalf of the West Virginia Division of Corrections and Rehabilitation or agency (WVDCR or Agency). We are an established corporation focused on client protection by high-quality security services. Servexo was founded in 2012 and incorporated in 2013 in the State of California. Servexo's local offices in South Charleston, WV furthers enhances our ability to effectively cooperate with Government personnel on the project. With a physical presence in the area, we are readily available for face-to-face meetings, site visits, and quick response to any inquiries or requests. This proximity allows for seamless coordination and efficient communication, ensuring a smooth collaboration between Servexo and Government personnel. Over the past twelve (12) years we have grown to become a full-service security provider that has expanded to cover thirty-five (35) states. We combine the latest technology with an additional focus on physical protection and drone security, comprehensive security officer training, and preventative security maintenance for each of our clients.

We are honored and proud to say we have built a strong rapport and trust with Federal, State, and Local Government agencies, notably the Jeffery Northern – CA, VA Long Beach – CA, Terracon, Calvary Murrieta Christian School, Go Bolt, State Housing Authority, State of Florida – DMS, State of New Mexico, State of West Virginia, State of Missouri, Bureau of Reclamation, USDA, US Department of Health and Human Services, US Department of Justice, Education, Defense, FEMA, numerous Departments of Veterans Affairs facilities, NOAA, City of Bakersfield, GET Bus Transit, Bakersfield, City of Downey, City of Anaheim and more. We are confident that our added value and security service qualifications will address Agency needs. Below are factors that enable us to perform for Agency:

- 1. We currently provide security guard services in various States, Local and Education.
- 2. Nationwide security with security expert teams able to handle emergencies and/or special services.
- 3. Experience deploying security services to multiple locations within a single project, sometimes on an on-call basis.
- 4. Servexo provides state-of-the-art security cameras equipped with high-definition video capture, night vision capabilities, and motion detection sensors, ensuring clear and reliable monitoring around the clock.
- 5. Servexo's security equipment can be integrated into a comprehensive security system, including alarm systems, access control, and remote monitoring, providing a seamless and unified approach to security management.
- 6. Experience in providing customizable security solutions tailored to the specific requirements of different clients, whether for residential, commercial, or industrial properties.
- 7. Cloud-based guard management system to take immediate action real-time.
- 8. Currently providing security guard services at 62 separate Federal facilities.



- 9. Comprehensive online and offline training program, i.e., Guard Force, Security Personnel Training.
- 10. A systematic reporting program built around the Agency needs.
- 11. Quality control and assurance bolstered by experience and technology.

With collective hands-on field service, **security cameras and equipment**, armed and unarmed services, and roving security officers, and project management experience, our team is ready. We specialize in cloud-based building security solutions that combine security equipment such as video cameras, access control systems, alarm monitoring, and environmental sensors, with cloud-based machine vision and artificial intelligence. We will provide personnel, supervision, training, uniforms, supplies and equipment as specified by Agency for public safety and security services in accordance with your needs, and terms and conditions.

Servexo offers a comprehensive range of advanced security cameras and equipment designed to meet the diverse needs of its clients. Our product line includes high-resolution IP cameras, discreet dome cameras, robust outdoor cameras, and sophisticated PTZ (pan-tilt-zoom) cameras, all equipped with the latest technology to ensure superior surveillance capabilities. Additionally, Servexo provides state-of-the-art DVRs and NVRs for reliable video recording and storage, along with advanced analytics software for real-time monitoring and intelligent threat detection. With a commitment to quality and innovation, Servexo ensures that every installation is tailored to provide optimal security and peace of mind for both residential and commercial properties.

Servexo is a trusted partner for clients at both the state & federal level and beyond, offering comprehensive security solutions for armed and unarmed scenarios. Our commitment to excellence in security services is unwavering, and we take pride in delivering tailored, top-tier protection to meet the unique needs of our diverse clientele. Whether safeguarding state-level assets or providing security for armed and unarmed situations, Servexo's experienced team remains steadfast in ensuring safety and peace of mind. We prioritize professionalism, expertise, and innovation, making us the preferred choice for security solutions across a wide range of scenarios. Servexo has no record of debarred, suspended or otherwise declared ineligible to contract by any federal, state or local public agency; and we acknowledge receipt of **amendment #1 & #2** issued for this RFP.

Servexo hereby affirms its full commitment to adhering to all provisions outlined in the RFP. We trust you will find the qualifications and capabilities of Servexo to be the deciding factor. All information submitted with the proposal is true and correct.

Thank you so much for this opportunity,

#### Raksha Khandelwal,

Proposal Specialist WV Regional Technology Park South Charleston, WV 25303 T. 323.250.4964 ext. 122 | F 323.521.5034 procurement@servexousa.com





## 2 Cover Page

		State of West Virginia Agency Request for Quote			
Proc Folder: Doc Description:	1433241 Security Cameras & Equipm	Reason for Modification: Update Commodity Lines to			
Proc Type:	Agency Master Agreement		match specifications		
Date Issued	Solicitation Closes	Solicitation No	Version		
2024-06-05	2024-06-06 14:30	ARFQ 0608 DCR2400000088	4		

BID RECEIVING LOCATION		

VENDOR		
Vendor Customer Code:		
Vendor Name : Servexo Protective Services		
Address: 1411 W. 190th. St., Suite 475, Garden	na, CA 90248	
Street: 190th. St.,		
City : Gardena		
State : California	Country : USA	<b>Zip</b> : 90248
Principal Contact: John Palmer		
Vendor Contact Phone: 323.250.4964	Extension: 122	

FOR INFORMATION CONTACT THE BUYER Herbert Mickey Skeens (304) 558-2350		
herbert.m.skeens@wv.gov		
	47 444 4920	00/00/0004
Vendor	47-1114839	06/06/2024
Signature X	FEIN#	DATE
All offers subject to all terms and conditions	contained in this solicitation	n
Date Printed: Jun 5, 2024	Page 1	FORM ID: WV-PRC-ARFQ-002 2020/05

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.



## **3** Servexo's Qualifications and Experience

## 3.1 Company Qualifications

Servexo was founded on serving and executing on the safety and wellbeing of the public and our clients. Servexo is well versed in providing screener, security, and emergency services. From security officer services to security technology, our company is constantly setting industry trends in security. When security threats evolve, we evolve as well. Being proactive separates us from our competitors, and our brand of excellence reflects our values in service to our community. With our team of military veterans, when you hire Servexo, you are hiring a hero.

Founded 2010; Incorporated 2013 ; Awarded First Government Contract 2015; Awarded Outstanding Small Business of the Year Under Forbes 30 Nominee 2016; Secured First Federal Contract with VA and GSA 2017; Graduated from Tuck Executive Education Program - Dartmouth University 2018; Grown to 588 employees, opened 12 satellite offices, and license in 35 US States 2019; 20 Growth oriented in Covid pandemic to survive 2020; Supported Department of Veterans Affairs on Covid screeners and awarded 8a SBA contract 2021; Own consolidated workspace, hired key executives to support leadership infrastructure, awarded 8a stars, and contract in IT with the Federal Government and GSA 2022; in 2023 Awarded VETCON, and above and beyond VIB.

Servexo has been regularly investing in the following strategic solutions:

- Investing in technology to become fully equipped with security solutions
- Adding more skilled team members that meet high level industry capabilities
- Expanding in different states to capture with significant market share
- Achieving organic growth through potential sales volume

Sampling of past performance – protective security services:

- SLED: Jeffery Northern CA, SHI, Terracon, Calvary Murrieta Christian School, Go Bolt, State of Missouri, State of New Mexico, City of Bakersfield, City of Anaheim, Los Angeles Polic Department, Sherman Indian High School Riverside, California, Bureau of Indian Education (BIE) Chemawa Indian School, State of Florida, City of Anaheim, CA; City of Bakersfield, CA; Gardena, CA; Carson, CA, Los Angeles Metropolitan Transportation Authority (MTA) (Skanska/Traylor Construction), Los Angeles Police Department, Housing Authority of the County of Kern Bakersfield, CA Multiple sites.
- **Commercial**: JP Morgan Chase. Sodexo, Walmart, Home Depot.
- ► Job Corps: Kentucky, Virginia, Arkansas, Tennessee, Colorado, North Carolina, and Missouri.
- **Federal Emergency Management Agency (FEMA):** Florida, US; South Carolina, US.
- Federal/Government: U.S. Dept. of Interior / U.S. Bureau of Reclamation / U.S. Dept. of Education / US Department of Agriculture/ NOAA / U.S. Dept. of General Services / US Dept. of Health & Human Services
- U.S. Department of Veterans Affairs (62): Long Beach, CA; Texas: Austin, Ohio: Columbus; California: Riverside, Long Beach, San Diego; Washington: Spokane, Wenatchee, Coeur d 'Alene (Idaho); Georgia: Brunswick, Perry, Milledgeville; Temple, Waco; Arizona: Yuma, Tucson; Oregon: Eugene; South Carolina: Columbia, Charleston, Orangeburg; Colorado: Denver; Phoenix, South Texas, Prescott, Asheville.

#### **Relationship with the Government**



We are honored and proud to say that the overwhelming majority of our customers are Federal, State, Local agencies, and municipal authorities. We have built a strong rapport and trust with such clients, and have the qualifications to serve these needs, such as:

- Licensure in Good Standing with numerous states
- ► Comprehensive online/offline training programs: Guard Force, Security Personnel Training
- The capability to already actively be serving emergency, special security service, and same day services in over thirty-five (35) states
- Cloud-based management, reporting system to take immediate action for any circumstance
- General liability (\$1M/occurrence; \$3M aggregated), Auto Liability \$1M, Umbrella Liability \$5M/occurrence/ \$5M aggregated
- Experience providing security patrol services to the transit centers

## 3.2 Servexo Added Value

Servexo, leveraging over 12 years of extensive expertise in the security domain, presents a robust and comprehensive solution for site security services. What sets Servexo apart is not just our experience but our commitment to personalized security solutions. Our local presence, strategically stationed just across the street from your location, ensures a swift and efficient response to any security concerns that may arise. This proximity also facilitates a seamless and timely coordination with your team. Adding an extra layer of assurance, our dedicated local supervisor is committed to regular in-person meetings. These meetings serve as a platform for discussion, ensuring that our security protocols are not only aligned with but also responsive to the evolving dynamics of your site.

Moreover, our stringent **zero-phone policy** underscores our dedication to maintaining an unwavering focus on security matters. By enforcing this policy among our personnel on duty, we guarantee that our security staff remains fully attentive, minimizing distractions and potential security risks.

Servexo is more than just a security service provider; we are your strategic partner in fortifying the safety and integrity of your operations. Our belief is

- ▶ 12 years' experience with Federal Government
- Dedicated local supervisor
- Zero-phone policy
- Excellent ESG Ratings
- Robust Diversity Program
- ► \$2 M+ spend in the first year to Diverse vendors
- ► Rapid response team across the US
- Strong partner networks and affiliations with organizations such as ASIS

that engaging Servexo for your site security services will not only meet but surpass your expectations. We are poised to deliver a comprehensive and integrated security solution that goes beyond conventional offerings. We eagerly welcome the opportunity to engage in detailed discussions to explore how Servexo can not only meet but elevate your security operations, adding significant and lasting value to Agency.

Servexo is first and foremost appreciative to all its clients in being awarded their unarmed, armed, dispatch security, and screening services. Our record of service and our approach reflect well how we strive to add value to each project. We take pride in providing all our clients with a unique value-added proposition. We tailor our services to each of our client's explicit needs and desired results. Our value proposition is to provide what is most important and essential for Agency:



- ► Flexibility
- Customer Service

#### Price

Most contractors cannot provide a client with all three values. Our experience shows that we strive to understand our clients, notably their safety concerns. We monitor cost to provide the most efficient and economic service available, placing emphasis on customer service, and flexibility. Our security qualifications allow us to offer what is best suited for our clients' needs and wants. We tailor our services to each contractual obligation, as such:

- i) We have the qualifications to fulfill 100% the needs of the Agency.
- ii) We deliver premium value of security and public safety services.
- iii) We use new technology to raise expectations, and redefine how security functions, delivering a customer service-oriented approach to our clients.
- iv) We stand by our commitment that our security personnel are the most highly trained and experienced in providing superior, cost-effective security deliverable.

In using value-added services to differentiate our services, we know we must continually invest to develop, build, and innovate - we always focus on what is best for the client.

Through our experience we know that we must constantly improve our value proposition, price, quality, and flexibility. Our clients demand nothing less, and therefore we must serve and execute on this promise. We actively work to keep training up to date to provide proper guidance to staff operating under our control in order to provide our clients with comfort and confidence in the services that they receive. We are confident that the services Servexo provides are the best solution for your needs.

## 3.2.1 Sustainability and Servexo's ESG Rating

Servexo has established a robust process for greenhouse emissions. Servexo is more than just a security service provider; we are your strategic partner in fortifying the safety and integrity of you r operations. Our belief is that engaging Servexo for your site security services will not only meet but surpass your expectations. We are poised to

Servexo is the sole company that possesses both an ESG rating and an internal audit rating for ESG, which it is now extending to other agencies.

deliver a comprehensive and integrated security solution that goes beyond conventional offerings. We eagerly welcome the opportunity to engage in detailed discussions to explore how Servexo can not only meet but elevate your security operations, adding significant and lasting value to Agency. Gas emissions reports, specifically tailored to our organization. We did internal assessment and taking help from third party which will reduce gas emissions. We will have 0 emissions on all vehicles by 2025.

Here is a detailed outline of our approach:

**Identification of Servexo's Greenhouse Gas Emissions**: We conduct a thorough assessment to identify all sources of greenhouse gas emissions within our organization. This includes analyzing emissions from our vehicle fleet, buildings, and manufacturing processes. Additionally, we consider emissions from our supply chain, such as transportation and material production.

Quantification of Servexo's Greenhouse Gas Emissions: Once the emission sources are identified, we quantify the emissions associated with each source. This involves collecting and



analyzing data on fuel consumption, electricity usage, and waste generation. By accurately quantifying our emissions, we gain insights into the areas that require attention and improvement.

**Setting Reduction Goals:** Servexo sets ambitious yet achievable goals for reducing our greenhouse gas emissions. For instance, one of our goals is to reduce high emission vehicle usage by 40% by the year 2024. To achieve this, we aim to transition to cleaner energy alternatives, such as electric or hybrid vehicles. Ultimately, our aim is to have an all-electric vehicle fleet by 2025.

**Development of a Reduction Plan:** We develop a comprehensive plan outlining specific strategies to achieve our emission reduction goals. This plan includes investing in energy-efficient technologies, adopting renewable energy sources, implementing waste reduction measures, promoting carpooling practices, and exploring clean energy conversions for vehicles, including natural gas conversions where applicable.

**Implementation and Progress Tracking:** Servexo takes proactive steps to implement the reduction plan. We closely monitor and track our progress using established metrics and indicators. This allows us to measure our performance, identify areas for improvement, and make necessary adjustments to stay on track toward our emission reduction targets.

**Stakeholder Communication:** We understand the importance of transparently communicating our progress to stakeholders. We regularly provide updates on our greenhouse gas emission reduction efforts to employees, customers, investors, and regulatory bodies. This helps build support for our sustainability initiatives and promotes



awareness of our commitment to environmental responsibility.

Servexo's process for greenhouse gas emissions reports demonstrates our dedication to minimizing our environmental impact and contributing to a sustainable future. By adhering to this comprehensive approach, we strive to maximize our emission reduction efforts and continually improve our environmental performance.

#### 3.2.2 Diversity Program

Servexo has successfully implemented a dynamic diversity program within our organization, similar to that of other medium to large enterprises. This initiative not only underscores our commitment to fostering inclusivity but also distinguishes us by directing a significant portion of our contractual earnings towards diverse businesses. In the past year alone, we have allocated an impressive \$2.5 million to diverse vendors through this program. Despite its relative infancy, our diversity initiative has already proven to be a formidable force in promoting economic empowerment and supporting businesses from a wide range of backgrounds.

In 2023, Servexo received the Veteran Employment Award from VETCON for its exceptional achievement in hiring the highest number of veterans among veteran-owned companies in the State of New York. Servexo was recognized not only as the largest veteran-owned company but also for



surpassing expectations in supporting Veterans in Business (VIB).

One of the initiatives taken is to track diversity, race, and ethnicity related data during the hiring process and on an annual basis. An example would be to track the number of colored professionals and women who may have been shortlisted, interviewed, and/or offered a role. Observing these statistics at each stage of the hiring process allows our hiring teams to have a greater understanding of where during the hiring process discrimination may occur and perhaps why. We strive to have this vital data as one of the first step towards making change. Inclusive hiring processes should be aware of discrimination and open, but at the end of the day, the best candidate should be hired for a role.

We here at Servexo, ensure that our business is continuously working to create a safer and more inclusive environment for people who are often discriminated against, whether race, gender, or even age based. Moreover, ensuring that these people have equal opportunities to grow professionally. We believe that a Diverse workforce can aid to employees learning from each other. Not only do we strive for a diverse and inclusive workforce but over the years we have ensured that our senior team, our hiring team, is also a diverse group.

- Servexo's dynamic diversity program allocated \$2.5 million to diverse vendors, showcasing their commitment to inclusivity.
- Recognized by VETCON, Servexo hired the highest number of veterans among New York's veteran-owned companies in 2023.
- Servexo tracks diversity data during hiring, ensuring an inclusive process and equal opportunities.
- Servexo promotes diversity in its leadership and hiring teams, setting an example for a more inclusive workplace.

We aim to set an example through our

leadership team as well. We believe that Diversity Leads to Employee Retention. Our last initiative is to foster balance, especially during your hiring process. We often work on diversity through hiring practices, but inclusion refers to the everyday experiences of employees.

#### **HR Initiatives:**

- In efforts to serve any employees who may feel undervalued we do the following:
- Collect Feedback Regularly
- Implement Recognition Practices
- Offer professional Development Opportunities
- Encourage Open Communication
- Evaluate Scheduling/Workload Distribution
- Act on Employee Concerns Promptly
- Focus on Mental Health & Well Being
- Prioritize a Healthy Work-life balance



## \*\*\*\*\* VIBNETWORK

## Congratulations 2023 Above & Beyond Award Winners

During the 7th Annual VIB Network National Conference in San Diego, we hosted our Above & Beyond Award Dinner Aboard the USS Midway. We celebrate those who go above what is expected and beyond the numbers to support the Veteran business Community.



- Veteran Business of the Year: Servexo Protective Services
- Corporation of the Year: Bristol Myers Squibb
- Teaming Partners of the Year: The Patriot Group and OneSource Supply Solutions
- Government Agency of the Year: Health & Human Services
- Bravo Zulu: Vaughn Williams III

## 3.3 Company Experience

The Servexo Solution - Servexo Protective Services is an ISO 9001 and Safety Act certification designation provided by Homeland Security, multi-service protection and safety consulting agency that provides a combination of security, technology, management, training, experience and robotics in the security industry. We are honored and proud to say the vast majority of our customers are Federal, State, Local and municipal agencies. We are supported by a team of highly trained and experienced security professionals, as well as strategic technological partners, to ensure that our clients receive the highest quality protection and safety services. Our experience in providing security services to government offices, corporate clients, and other entities has given us the confidence to provide on-site, uniformed unarmed and armed security guards at the Agency.

Servexo is a leading provider of Security cameras and equipment, armed and unarmed security services with a proven track record of providing comprehensive security solutions to a variety of clients. While providing armed and unarmed security services on government contracts, Servexo conducts an assessment to identify potential security risks, develops a comprehensive security plan and strategy, and provides trained and licensed security personnel along with the necessary equipment and technology. Within Servexo solution, access control measures are implemented to restrict unauthorized entry and monitor access to the property, and an incident response plan is developed and implemented to manage security incidents. We have implemented screening services, such as background checks and identification verification, to ensure that only authorized personnel have access to the property.

Servexo has extensive experience with agencies similar to Agency. Servexo has provided a comprehensive security enhancement project at VA Long Beach which included upgrading access



points, maintaining cybersecurity protocols, and performing system updates at Fisher House on the executive level. The project also encompassed the installation of advanced security cameras, secure door installations, and security software upgrades to ensure a robust and modern security infrastructure.

We have successfully provided services to Jeffery Northern California for mobile trailer cameras, offering versatile and secure surveillance solutions. Our mobile trailer cameras ensure rapid deployment and high-quality monitoring, ideal for construction sites, events, and temporary security needs. These systems are equipped with advanced technology for real-time video access and remote management

Servexo provided SHI, located in Somerset, NK, with replacement and expansion of existing video surveillance systems, implementation of cloud-based centralized management, installation of video monitoring and network cabling, access control, and utility pole-mounted off-grid video surveillance systems.

Servexo also provided Calvary Murrieta Christian School, with tailored security solutions, supply of video monitoring and networking systems, installation of access control, cloud-based centralized management, role-based access to real-time footage, cloud-based software storage solutions, and installation of video monitoring and network cabling.

Servexo provided Ontario Northland with services included advising and designing security solutions, supplying video monitoring and networking systems, replacement and expansion of video surveillance systems, cloud-based centralized management, role-based access to real-time footage, cloud-based software storage solutions, and installation of video monitoring and network cabling.

Servexo demonstrates unwavering financial stability and robust capabilities, positioning itself as a stalwart in the business landscape. With a solid financial foundation and a proven track record, Servexo exemplifies resilience and competence, ensuring a secure and prosperous future



for its stakeholders. Utilizing Servexo products and services not only proves to be a wise investment but also offers substantial financial benefits. Servexo is committed to delivering cutting-edge solutions that enhance operational efficiency, reduce costs, and drive sustainable growth. By leveraging Servexo' innovative offerings, businesses can experience a notable increase in cost-effectiveness, improved productivity, and a solid return on investment, solidifying Servexo as a strategic partner for financial success.

As a security product and installation services provider, Servexo has experience building "best fit" solutions for our customers. We do this by utilizing the right combination of people, processes, and technology to solve our client's needs. Servexo has partnered with the best tech providers to provide solutions that economically meet our client's immediate needs and long-term goals. We employ local technicians to respond quickly to service/maintenance requests, support the local economy, reduce travel-related costs, and reduce greenhouse gas emissions from long-distance travel.



## 4 Pricing Page – Exhibit A

	ARF	xhibit A - Pricing Page Q 0608 DCR2400000088 ent - WV Division of Corrections & F	Reha	bilitation				
Contract Item Number	item Description	Alternative "Or Equal" Submission		Unit Cost	Unit of Measure	Estimated Quantity		Total Cost
3.1.1	Vitek - NDAA Compliant 8 - Channel Network Video Recorder or NVR, or Equal	Equal	\$	1,013.86	Ea	50	\$	50,692.95
3.1.2	Vitek - NDAA Compliant 16 - Channel Network Video Recorder or NVR, or Equal	Equal	\$	1,428.62	Ea	50	\$	71,430.98
3.1.3	Vitek - NDAA Compliant 32 - Channel Network Video Recorder or NVR, or Equal	Equal	\$	1,689.77	Ea	50	\$	84,488.25
3.1.4	Vitek - NDAA Compliant Hybrid Digital Video Recorder or DVR/NVR, or Equal	Equal	\$	1,344.13	Ea	50	\$	67,206.56
3.1.5	Vitek - NDAA Compliant 4MP Bullet IP Camera, or Equal	Equal	\$	287.72	Ea	500	\$	143,860.45
3.1.6	Vitek - NDAA Compliant 5MP Dome IP Camera, or Equal	Equal	\$	282.85	Ea	500	\$	141,424.55
3.1.7	Vitek - NDAA Compliant 6MP 360° IP Panoramic Dome Camera, or Equal	Equal	\$	390.13	Ea	500	\$	195,063.62
3.1.8	Vitek - NDAA Compliant 8MP 180° IP Panoramic Bullet Camera, or Equal	Equal	\$	1,463.00	Ea	500	\$	731,498.17
3.1.9	Vitek - NDAA Compliant 4MP PTZ IP Camera, or Equal	Equal	\$	424.27	Ea	500	\$	212,136.83
3.1.10	Vitek - NDAA Compliant 8MP PTZ IP Camera, or Equal	Equal	\$	2,450.16	Ea	500	\$	1,225,079.63
3.1.11	Vitek - NDAA Compliant 2MP HD Analog Dome Camera, or Equal	Equal	\$	151.18	Ea	500	\$	75,589.55
3.1.12	Vitek - NDAA Compliant 8MP Analog Dome Camera, or Equal	Equal	\$	238.96	Ea	500	\$	119,479.55
3.1.13	Vitek - NDAA Compliant 2MP HD Analog Bullet Camera, or Equal	Equal	Ş	141.42	Ea	500	\$	70,712.28
3.1.14	Vitek - NDAA Compliant 8MP Analog Bullet Camera, or Equal	Equal	Ş	202.99	Ea	500	\$ \$	101,495.63
3.1.15	Vitek - NDAA Compliant Video Management System, or Equal	Equal	s	7,461.30	Ea	100	ş S	746,130.00
3.1.16 3.1.17	Extreme Networks Products 16 Port Network Switch, or Equal Extreme Networks Products 24 Port Newtork Switch, or Equal	Equal	ş	4,937.10 5,437.14	Ea	50	ş S	246,855.13
3.1.17	Extreme Networks Products 24 Port Network Switch, or Equal Extremet Networks Products 48 Port Network Switch or Equal	Equal	ş	9,116.68	Ea	50	ş s	455,834.23
3.1.18	Extremet Networks Products 48 Port Network Switch or Equal Extreme Networks Power Cord, or Equal	Equal	\$	9,116.68	Ea	100	ş	455,834.23
3.1.19	APC Back-UPS 850VA, 120V, USB charging portsn NEMA outlets, or Equal	Equal	s	144.02	Ea	50	ş s	7,201.04
3.1.20	Ditek Uninterruptible Power Supplye, or Equal	Equal	s	957.04	Ea	50	s	47,851.96
3.1.22	Western Digital Purple Surveillance Hard Drive, or Equal	Equal	Ś	139.66	Ea	50	ŝ	6,983.21
3.1.23	SanDisk 240GB SSD Plus, or Equal	Equal	Ś	40.23	Ea	250	ŝ	10,058.13
3.1.24	Seagate Skyhawk 2TB Surveillance Hard Drive, or Equal	Equal	ŝ	75.34	Ea	50	\$	3,766.91
3.1.25	Seagate Skyhawk 4TB Surveillance Hard Drive, or Equal	Equal	\$	117.77	Ea	50	\$	5,888.31
3.1.26	Seagate Skyhawk 6TB Surveillance Hard Drive, or Equal	Equal	\$	164.38	Ea	50	\$	8,218.93
3.1.27	Seagate Skyhawk 8TB Surveillance Hard Drive, or Equal	Equal	\$	228.75	Ea	50	\$	11,437.53
3.1.28	Seagate Skyhawk 10TB Surveillance Hard Drive, or Equal	Equal	\$	274.73	Ea	50	\$	13,736.53
3.1.29	Seagate Skyhawk 12TB Surveillance Hard Drive, or Equal	Equal	\$	309.22	Ea	50	\$	15,460.78
3.1.30	Mounting Brackets forVitek NDAA Compliant 4MP Bullet IP Camera, or Equal	Equal	\$	-				
3.1.30.1	Junction Box: VT-JB08 or Equal	Equal	\$	19.51	Ea	150	\$	2,926.52
3.1.30.2	Pole Mount Bracket: VT-TPLMT or Equal	Equal	\$	29.26	Ea	150	\$	4,389.00
3.1.30.3	Corner Mount Bracket: VT-TCNMT or Equal	Equal	\$	29.26	Ea	150	\$	4,389.00
3.1.31	Mounting Brackets forVitek NDAA Compliant 5MP Dome IP Camera, or Equal	Equal		-				
3.1.31.1	Junction Box: VT-TJB010 or Equal	Equal	\$	29.09	Ea	125	\$	3,636.60
3.1.31.2	Wall Mount: VT-TWMT-A2 or Equal	Equal	\$	29.26	Ea	125	\$	3,657.50
3.1.31.3	Pendant Mount: VT-TPDMT-A2 or Equal	Equal	\$	29.26	Ea	125	\$	3,657.50
3.1.31.4	Semi Flush Mount: VT-TFMT-L2 or Equal	Equal	\$	39.02	Ea	125	\$	4,877.54
3.1.32	Mounting Bracket for Vitek NDAA Compliant 6MP 360° Transcendent Dome Camera, or Equal	Equal						
3.1.32.1	Pedestal Mount: VT-TPDM-F or Equal	Equal	\$	29.26	Ea	150	\$	4,389.00
3.1.32.2	Wall Mount: VT-TWM-F or Equal	Equal	\$	29.26	Ea	150	\$	4,389.00
3.1.32.3	Junction Box: VT-TJB-F1 or Equal	Equal	\$	24.38	Ea	150	\$	3,656.98
3.1.33	Mounting Bracket for Vitek NDAA Compliant 8MP 180° Transcendent Bullet Camera, or Equal	Equal						
3.1.33.1	Corner Mount: VT-TCNMT-W or Equal	Equal	\$	29.26	Ea	250	\$	7,315.00
3.1.33.2	Pole Mount: VT-TPLMT-W or Equal	Equal	\$	29.26	Ea	250	\$	7,315.00
3.1.34	Mounting Bracket for Vitek NDAA Compliant 8MP PTZ Camera or Equal.	Equal	-	-	-	255	<i>^</i>	10,972.50
3.1.34.1	Wall Mount: VT-TP23HR-WM or Equal	Equal	\$	43.89	Ea	250	\$	
3.1.34.2	Pendent/Ceiling Pole Mount: VT-TPT20HR-PM or Equal	Equal	\$	43.89	Ea	250	\$	10,972.50
						Overall Total Cost		ćr 222 720 r
						Overall Total Cost	-	\$5,223,729.5
	Vendor must complete the Price Page in f	ull as failure to complete the Pricing Page in i	te anti	ratu will result in				
		d. A no bid will result in Vendor's bid being d						
1	Vendor Information:							
	Name: Servexo Protective Services		-					
	Address: 1141 W. 190th Street, Gardena, CA - 90248, US							
-			_					
	Phone No.: 323-300-5023		-					
	Fax No.: (323) 521-5034							
	Email Address: procurement@servexousa.com							
	Authorized Signature							
	Authorized Signature							

West Virginia Division of Corrections and Rehabilitation or agency (WVDCR or Agency) June 6, 2024



## 5 Understanding of the Requirement

Servexo understands the critical importance of maintaining and enhancing security infrastructure at WVDCR facilities across West Virginia. We ensure to provide state-of-the-art security cameras, NVRs, and related equipment that are fully compatible with your existing systems. Our commitment is to supply top-quality products that seamlessly integrate with your current infrastructure, guaranteeing no additional costs to the state. With our extensive expertise and dedication to security solutions, Servexo is poised to support the West Virginia Division of Corrections and Rehabilitation in safeguarding their facilities effectively.

#### 5.1 General Requirements and Qualifications

## 5.1.1 Contract Item 1: Vitek -NDAA Compliant 8-Channel Network Video Recorder or NVR (VT-TNR818PFN), or Equal.

Servexo is committed to delivering cutting-edge network video recorder (NVR) solutions that align with the stringent requirements and qualifications outlined by the agency. With a deep understanding of the specifications and mandatory features, Servexo ensures to provide:

#### 1. Compliance and Quality Assurance:

- Servexo NVR systems are meticulously designed to meet NDAA compliance standards, ensuring the highest level of security and reliability.
- Our products adhere to reference standards such as FCC regulations and RoHS requirements, guaranteeing optimal performance and safety.

#### 2. System Description and Operations:

- Servexo NVRs offer seamless integration and user-friendly operation, requiring minimal training for end-users.
- Featuring advanced functionalities like time-division multiplexing, real-time recording, and automated alarm handling, our systems provide comprehensive surveillance solutions.
- With support for high-resolution recording, PoE connectivity, and extensive storage options, Servexo NVRs ensure efficient data management and retrieval.

## 3. Quality Assurance and Warranty:

- Backed by over two decades of experience in manufacturing digital video recorder systems, Servexo guarantees top-notch quality and reliability.
- Our comprehensive warranty ensures peace of mind, covering both product and hard-drive defects for an extended period.

## 4. System Components and Network Connectivity:

- Servexo NVR systems are standalone units that support multi-language displays and intuitive interfaces for easy operation.
- Equipped with essential features like status LEDs, Ethernet connectivity, and multiple input/output options, our NVRs offer versatility and compatibility.

## 5. Advanced Features and Intelligent Analytics:

- Servexo NVRs support advanced features like digital zoom, motion detection, and intelligent analytics for enhanced surveillance capabilities.
- With support for license plate recognition, face detection, and object detection, our systems provide comprehensive security solutions for diverse environments.



#### 6. Remote Viewing and Archiving Capabilities:

- Servexo NVRs facilitate secure remote access and configuration through web clients and mobile applications, ensuring seamless monitoring from anywhere.
- Our systems support selective archiving, backup scheduling, and automatic data retention, enabling efficient management of recorded footage.

#### 7. System Hardware and Vendor Support:

- Servexo NVRs are built with robust mechanical and electrical specifications to withstand varying environmental conditions.
- We offer comprehensive customer support, including pre-sales assistance, technical support, and training modules, ensuring optimal performance and user satisfaction.

## 5.1.2 Contract Item 2: Vitek – NDAA Compliant 16-Channel Network Video Recorder or NVR (VT-TNR1646PFN), or Equal.

Servexo proudly presents its state-of-the-art NDAA compliant 16-channel Network Video Recorder (NVR), setting the benchmark for superior surveillance solutions. Designed with precision engineering and advanced features, our NVR ensures unmatched performance, reliability, and compliance with industry standards.

Key Features and Benefits:

#### 1. NDAA Compliance and Regulatory Adherence:

- Servexo's NVR meets the stringent requirements of the National Defense Authorization Act (NDAA), guaranteeing compliance with federal regulations.
- Adhering to standards set by the Federal Communications Commission (FCC) and Restriction of Hazardous Substances (RoHS), our NVR prioritizes safety and reliability.

## 2. User-Friendly Operation and Advanced Functionality:

- With plug-n-play functionality and Ethernet connectivity, our NVR offers seamless integration into existing surveillance systems.
- Featuring a user-friendly GUI interface, the system requires minimal training for operation, functioning akin to traditional multiplexers and VCRs.

## 3. Robust Security and Alarm Handling:

- Servexo's NVR provides automated alarm handling, swiftly responding to security events with display and record speed adjustments, PTZ control, and email alerts.
- The system ensures secure surveillance with H.265, H.264 compression, and 16 built-in PoE ports for camera connectivity.

## 4. High-Performance Recording and Storage Capacity:

- Utilizing cutting-edge compression technologies, our NVR delivers efficient video encoding while offering storage capacities ranging from 1TB to 48TB of internal HDD storage.
- Simultaneous HDMI/VGA outputs, USB ports, and internal network adapters provide versatile connectivity options for seamless operation.

## 5. Quality Assurance and Warranty Coverage:

• Backed by over two decades of experience in digital video recorder systems, Servexo



guarantees top-notch quality and reliability.

- We offer a limited four-year warranty for the NVR product, supplemented by a three-year warranty for hard drives from the manufacturer.
- 6. Comprehensive Support and Assistance:
  - Servexo prioritizes customer satisfaction, providing extensive pre-sales assistance, technical support, and training modules.
  - Our toll-free technical assistance hotline operates during regular business hours and offers after-hours support options for added convenience.

## 5.1.3 Contract Item 3: Vitek – NDAA Compliant 32-Channel Network Video Recorder or NVR (VT-TNR3280E1N), or Equal.

Servexo understands the intricate requirements outlined for the provision of the Vitek – NDAA Compliant 32-Channel Network Video Recorder (VT-TNR3280E1N), or an equivalent product. We are committed to ensuring that the product meets or exceeds the specified standards and operational requirements, providing a comprehensive and reliable solution for video surveillance. Detailed Compliance and Provision:

#### 1. NDAA Compliance:

• The provided NVR will be fully NDAA compliant, ensuring adherence to federal regulations and compatibility with existing security protocols.

## 2. System Description:

• Our NVR system will require minimal training for end-users, functioning like a conventional multiplexer and VCR. It will support live and playback viewing on local display monitors, record images from 1-32 IP cameras with up to 12mp resolution, and allow for fast search and retrieval of digitized and compressed images either locally or remotely via a GUI.

## 3. Connectivity and Power:

• The system will feature local Ethernet connectivity to a PoE switch, enabling power and control for up to 32 IP cameras. It will have dual 10/100/1000 Gbps NIC ports for seamless integration and camera network management.

## 4. Automated Alarm Handling:

• Automated alarm handling will be provided, including display and record speed changes, relay output operation, PTZ control, and email alerts. Video data can be searched and retrieved by date, time, camera ID, and alarm.

## 5. Compression and Storage:

• Utilizing H.265S, H.265+, H.265, and H.264 compression formats, the NVR will support internal storage ranging from 1TB to 96TB. It will come equipped with HDMI/VGA outputs, three USB ports, and two internal network adapters.

#### 6. Quality Assurance:

• We guarantee that our NVR systems will be backed by a four-year warranty for materials and quality defects, and hard drives will have a minimum three-year warranty from the manufacturer. Our manufacturing experience exceeds 20 years, ensuring high-quality and



reliable products.

#### 7. Operational and Network Features:

• The NVR will support up to 32 camera connections, offering HDMI1 output at 3840 x 2160 resolution, HDMI2 output at 1920 x 1080 resolution, and VGA output at 1920 x 1080 resolution. It will allow for full programming of Ethernet parameters and secure remote operation.

#### 8. Multiscreen and Motion Detection:

• The system will be a pentaplex unit, enabling simultaneous live display, recording, playback, backup, and remote access. It will support various display modes, including full screen and multi-screen formats, and offer video motion detection with customizable sensitivity settings.

#### 9. Intelligent Analytics and Alarms:

• Intelligent analytics such as perimeter protection, face detection, and license plate recognition will be supported. The NVR will handle up to 32 alarm inputs and 4 alarm outputs, with additional features like an audible device or buzzer for alerts.

#### **10. Archiving and Storage:**

• The NVR will support archiving to USB devices, with selective archiving options and an on-screen progress indicator. It will be capable of scheduled backups to various storage solutions, ensuring data safety and quick restoration.

#### **11. Environmental and Support Specifications:**

• Designed to operate in a wide temperature range and relative humidity conditions, the NVR will be durable and reliable. Servexo will provide comprehensive customer service, technical assistance, online training, and administrative training for IT support personnel, ensuring smooth operation and maintenance of the system.

Servexo is dedicated to providing a high-quality, fully compliant network video recording system that meets all specified requirements, delivering exceptional performance and support.

## 5.1.4 Contract Item 4: Vitek – NDAA Compliant Hybrid Digital Video Recorder or DVR\NVR (VT-TR8NHA1620), or Equal.

Servexo acknowledges and fully comprehends the comprehensive requirements outlined for Contract Item 4, which involves providing an NDAA Compliant Hybrid Digital Video Recorder (DVR/NVR) or an equivalent system, specifically the Vitek VT-TR8NHA1620. Servexo ensures to deliver a product or service that meets or exceeds all specified criteria to guarantee the highest standards of performance, reliability, and support for the client.

#### Key Points of Commitment:

#### 1. Product Compliance and Specifications:

- NDAA Compliance: Servexo will supply an NDAA-compliant 4K H.265, H.264 Hybrid DVR that supports 16 analog and 16 IP video inputs along with 8 audio inputs.
- Standard Components: All components will be regularly manufactured, tested, and proven in actual use scenarios.
- Toll-Free Support: A toll-free technical support number will be provided for immediate assistance, available to dealers, installers, and end-users at no charge.

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• Manufacturer Warranty: All systems and components will come with an explicit manufacturer warranty.

#### 2. System Description:

- Hybrid Video Channels: The DVR will support 16 analog and 16 IP channels, configurable for various high-definition camera types, and digitize video and audio for display, archive, and distribution.
- Network Connectivity: Secure remote network connectivity will be ensured, allowing for video and control data transmission over Ethernet.
- User Interface: A GUI with video display areas, toolbars, and control palettes will be provided for intuitive operation.

## **3.** Technical and Functional Features:

- Compression Algorithms: The DVR will use high-profile H.265 and H.264 compression algorithms.
- Simultaneous Operations: Capabilities for simultaneous live view, playback, recording, and network transfer will be included.
- Motion Detection and Notifications: Built-in utilities for motion detection and customizable camera settings, with email notification features, will be available.
- Broadband Connectivity: The system will support LAN, WAN, and internet connections, with necessary protocols like TCP/IP, DHCP, and DDNS.

#### 4. Recording and Playback:

- Multi-Channel Recording: Continuous recording onto hard drives with simultaneous access for viewing, playback, and distribution across the network.
- Event-Based Recording: On-event triggers for recording and notifications, including PTZ control and alarm outputs.
- User-Friendly Interface: A comprehensive GUI for complete recorder configuration and operation, including multi-user authorization with custom levels.

## 5. Hardware and Mechanical Specifications:

- Video and Audio Inputs/Outputs: Multiple video and audio input/output options, supporting high resolutions and various formats.
- Storage and Ports: Support for up to 24TB internal storage and multiple USB ports for ease of data transfer.
- Environmental Resilience: Operation within a wide temperature range and humidity conditions, ensuring reliability in various environments.

## 6. Vendor Support and Warranty:

- Technical Support: Pre-sales application assistance, after-sales technical support, and online training materials will be provided.
- Extended Support Hours: Technical support will be available during extended hours and holidays, ensuring continuous assistance.
- Administrative Training: Comprehensive training for DCR IT Support will be provided, covering navigation, troubleshooting, and configuration.
- Warranty: A four-year warranty for product defects and a three-year warranty for hard



drives will be offered, ensuring long-term reliability.

By understanding and adhering to these detailed requirements, Servexo commits to delivering a high-quality, compliant, and reliable hybrid DVR system that meets the client's needs for security and surveillance applications.

## 5.1.5 Contract Item 5: Vitek – NDAA Compliant 4MP Bullet IP Camera (VTCTNB4RMA4), or Equal.

Servexo fully understands the requirements outlined for Contract Item 5, specifying the provision of an NDAA-compliant high-definition 4MP IP Bullet video camera, such as the Vitek VTC-TNB4RMA4 or an equivalent model. Servexo is dedicated to delivering products that meet or exceed these specifications to ensure optimal performance and compliance with federal standards.

#### 1. Compliance and Specifications:

- NDAA Compliance: Servexo will provide an NDAA-compliant 4MP IP Bullet video camera, adhering to Section 889 of the NDAA, which prohibits the use of certain telecommunications equipment.
- High-Definition Quality: The camera will support H.265+, H.265, H.264+, H.264, and MJPEG compression formats, ensuring high-quality video performance.
- Resolution and Frame Rate: Capable of single 30fps at resolutions up to 2592 x 1520, providing clear and detailed video.

#### 2. Advanced Features:

- Lens and Technology: Equipped with a 2.8mm~12mm motorized auto iris lens and color in darkness technology for superior imaging in low-light conditions.
- IR Illumination: Integrated IR illuminator within a compact bullet housing to enhance visibility in dark environments.
- Intelligent Video Analytics: Features advanced video analytics, including motion detection, perimeter protection, and intelligent video analytics for enhanced security.

#### 3. Standards and Certifications:

- Network and Video Standards: Compliance with IEEE 802.3 Ethernet standards and ISO/IEC video standards, including MJPEG-4 and ITU H.265.
- Environmental and Emissions: Meets FCC-47 CFR Part 15 Class B emissions standards and has an IP67 rating for environmental protection and IK10 impact resistance.

#### 4. System Description and Performance:

- Weatherproof Design: The camera is housed in an IP-67 rated, IK 10 impact-resistant housing, ensuring durability in various environmental conditions.
- Triple Streaming: Supports three independent IP video streams, offering flexibility in video management and storage.
- True Day/Night Operation: Features true day/night operation with an IR cut filter for clear images regardless of lighting conditions.

## 5. Technical and Functional Capabilities:

• Wide Dynamic Range: True wide dynamic range and 3D digital noise reduction for improved image clarity.



- Power and Connectivity: Power over Ethernet (PoE) capable, with additional support for 12VDC power supply.
- Storage and Recording: Local storage via Micro SD/SDHC/SDXC Class 10 cards up to 256GB, ensuring ample storage space for video recordings.

#### 6. User Access and Security:

- Built-in Webserver: Includes a built-in web server for browser-based configuration and access.
- Multiple Users: Allows multiple users to access the camera simultaneously, ensuring flexibility in monitoring and management.
- Security Features: Supports digest authentication, IP address filtering, and dynamic DNS (DDNS) for secure access and operation.

By adhering to these comprehensive specifications, Servexo ensures to provide a high-quality, reliable, and compliant 4MP Bullet IP camera that meets the client's security needs and federal compliance requirements.

## 5.1.6 Contract Item 6: Vitek – NDAA Compliant 5MP Dome IP Camera (VTDTND5RMEA), or Equal.

Servexo fully understands the detailed requirements for Contract Item 6, specifying the provision of an NDAA-compliant 5MP Dome IP Camera, such as the Vitek VTD-TND5RMEA or an equivalent model. We are dedicated to delivering products that meet or exceed these specifications, ensuring high-quality video performance, advanced features, and strict adherence to federal compliance standards.

#### 1. Compliance and Specifications:

- NDAA Compliance: Servexo will supply NDAA-compliant 5MP Dome IP cameras, adhering to Section 889 of the NDAA, which restricts the use of certain telecommunications equipment.
- High-Definition Quality: The cameras will support H.265+, H.265, H.264+, H.264, and MJPEG compression formats, ensuring superior video quality.
- Resolution and Frame Rate: Our cameras are capable of delivering single 30fps at resolutions up to 2880 x 1620, providing clear and detailed video.

## 2. Advanced Features:

- Lens and Technology: Equipped with a 2.8mm~12mm motorized auto iris lens and color in darkness technology for enhanced imaging in low-light conditions.
- IR Illumination: Integrated IR illuminator within a compact dome housing to improve visibility in dark environments.
- Intelligent Video Analytics: Our cameras feature advanced video analytics, including motion detection, perimeter protection, and intelligent video analytics for improved security.

## 3. Standards and Certifications:

• Network and Video Standards: Compliance with IEEE 802.3 Ethernet standards and ISO/IEC video standards, including MJPEG-4 and ITU H.264.

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• Environmental and Emissions: Meets FCC-47 CFR Part 15 Class B emissions standards and has an IP67 rating for environmental protection and IK10 impact resistance.

## 4. System Description and Performance:

- Weatherproof Design: The cameras are housed in an IP-67 rated, IK10 impact-resistant housing, ensuring durability in various environmental conditions.
- Triple Streaming: Supports three independent IP video streams, offering flexibility in video management and storage.
- True Day/Night Operation: Features true day/night operation with an IR cut filter for clear images regardless of lighting conditions.

## 5. Technical and Functional Capabilities:

- Wide Dynamic Range: True wide dynamic range and 3D digital noise reduction for improved image clarity.
- Power and Connectivity: Power over Ethernet (PoE) capable, with additional support for 12VDC power supply.
- Storage and Recording: Local storage via Micro SD/SDHC/SDXC Class 10 cards up to 256GB, ensuring ample storage space for video recordings.

## 6. User Access and Security:

- Built-in Webserver: Includes a built-in web server for browser-based configuration and access.
- Multiple Users: Allows multiple users to access the camera simultaneously, ensuring flexibility in monitoring and management.
- Security Features: Supports digest authentication, IP address filtering, and dynamic DNS (DDNS) for secure access and operation.

By adhering to these comprehensive specifications, Servexo ensures to provide high-quality, reliable, and compliant 5MP Dome IP cameras that meet your security needs and federal compliance requirements.

# 5.1.7 Contract Item 7: Vitek – NDAA Compliant 6MP 360° IP Panoramic Dome Camera (VTD-TND6FPN), or Equal.

Servexo is committed to delivering top-quality surveillance solutions, specifically the NDAAcompliant 6MP 360° IP Panoramic Dome Camera, such as the Vitek VTD-TND6FPN or an equivalent model. We ensure that our products meet and exceed all specified requirements, offering superior video performance, advanced features, and full compliance with federal regulations.

## 1. Compliance and Specifications:

- NDAA Compliance: Servexo will provide NDAA-compliant 6MP 360° IP Panoramic Dome cameras, ensuring all supplied equipment adheres to Section 889 of the NDAA, free from restricted telecommunications components.
- High-Definition Quality: Our cameras will support H.265, H.264, and MJPEG compression formats, delivering exceptional video quality at resolutions up to 2160 x 2160 pixels at 30fps.



## 2. Advanced Features:

- Lens and Technology: Equipped with a fixed 1.1mm lens and color in darkness technology (0.068 lux), our cameras offer enhanced imaging capabilities even in low-light conditions.
- IR Illumination: Built-in IR illuminator within a compact panoramic dome housing, capable of illuminating up to 65 feet, ensures clear visibility in dark environments.
- Intelligent Video Analytics: Our cameras feature advanced video analytics, including motion detection, digital wide dynamic range (DWDR), and 3D digital noise reduction for improved security.

## 3. Standards and Certifications:

- Network and Video Standards: Compliance with IEEE 802.3 Ethernet standards and ISO/IEC video standards, including MJPEG-4 and ITU H.264. The cameras also support ONVIF Profile S for interoperability.
- Environmental and Emissions: Meets FCC-47 CFR Part 15 Class B emissions standards and is rated IP67 for environmental protection and IK10 for impact resistance.

## 4. System Description and Performance:

- Weatherproof Design: The high-definition weatherproof Transcendent Panoramic Dome camera is housed in an IP67 rated, IK10 impact-resistant housing, ensuring durability in various environmental conditions.
- Triple Streaming: Supports three independent IP video streams (triple streaming), offering flexibility in video management and storage.
- True Day/Night Operation: Features true day/night operation with IR cut filter removal for clear images regardless of lighting conditions.

## 5. Technical and Functional Capabilities:

- Video Imager: Equipped with a 1/2.9" Progressive Scan CMOS sensor and advanced image control settings, including automatic/manual shutter modes, AGC, BLC, DWDR, and IR-CUT modes.
- Power and Connectivity: Power over Ethernet (PoE) capable, with additional support for 12VDC power supply, and connectivity through an RJ45 10M/100M self-adaptive Ethernet port.
- Storage and Recording: Local storage via Micro SD/SDHC/SDXC Class 10 cards up to 256GB, ensuring ample storage space for video recordings.

## 6. User Access and Security:

- Built-in Webserver: Includes a built-in web server for browser-based configuration and access, supporting multiple users simultaneously.
- Security Features: Supports digest authentication, IP address filtering, DDNS, and various network protocols for secure access and operation.

## 7. Software and Alarm Features:

- Comprehensive **Software: The camera software GUI allows access to all primary** functions, including configuration, event notifications, motion and analytic settings, and emergency responses.
- Alarm Inputs/Outputs: Supports auxiliary inputs and outputs for alarm sensors and relay



#### activation.

By adhering to these comprehensive specifications, Servexo ensures to provide high-quality, reliable, and compliant 6MP 360° IP Panoramic Dome cameras that meet your security needs and federal compliance requirements.

## 5.1.8 Contract Item 8: Vitek – NDAA Compliant 8MP 180° IP Panoramic Bullet Camera (VTC-TNB8X4MS), or Equal.

At Servexo, we are committed to delivering cutting-edge surveillance solutions that meet the highest standards of quality, performance, and compliance. Our assurance extends to the provision of NDAA-compliant 8MP 180° IP Panoramic Bullet Cameras, such as the Vitek VTC-TNB8X4MS or equivalent models. Here's how we ensure compliance and excellence in our offerings:

Key Commitments and Specifications:

#### 1. NDAA Compliance Assurance:

• We guarantee the supply of NDAA-compliant cameras, ensuring they are free from restricted telecommunications components and fully compliant with Section 889 requirements.

#### 2. Advanced Features for Enhanced Surveillance:

- Compression Formats: Our cameras support H.265, H.264, and MJPEG compression for efficient video encoding and transmission.
- High Resolution and Frame Rate: Capable of delivering single 30fps at resolutions up to 4096 x 1800 pixels, ensuring clear and detailed video footage.
- Cutting-Edge Lens Technology: Equipped with four fixed 3.2mm lenses and color in darkness technology for superior image clarity even in low-light conditions.
- Built-in IR Illuminator: Featuring an integrated IR illuminator within a compact bullet housing, providing enhanced visibility up to 65 feet with a 180°-degree array.

## 3. Adherence to Industry Standards and Certifications:

• Our cameras meet or exceed industry standards, including IEEE 802.3 Ethernet Standards, ISO/IEC video standards, ONVIF Profile S, FCC emissions standards, and environmental protection ratings such as IP67 and IK10.

#### 4. Robust System Capabilities:

- Supporting triple streaming, our cameras offer flexibility in video management and storage.
- Advanced analytics capabilities include motion detection, true wide dynamic range (WDR), and 3D digital noise reduction for enhanced situational awareness.

## 5. Technical Specifications and Network Connectivity:

- Utilizing 4 x 1/2.8" Progressive Scan CMOS sensors, our cameras ensure optimal image capture even in challenging environments.
- Configurable shutter modes, automatic gain control, and IR-cut filters enable seamless day/night operation.
- RJ45 10M/100M self-adaptive Ethernet ports support a range of protocols, ensuring seamless integration with existing network infrastructure.



#### 6. Secure Storage and Recording Options:

• Onboard microSD, SDHC, and SDXC Class 10 card slots support local storage of up to 256GB, with recording management based on pre-programmed schedules and backup capabilities.

#### 7. User Access and Security Features:

- Our cameras come with built-in web servers for browser-based configuration and access, ensuring ease of use for multiple users.
- Security features include digest authentication, IP address filtering, and DDNS support, ensuring robust protection against unauthorized access.

With Servexo, you can trust that our NDAA-compliant 8MP 180° IP Panoramic Bullet Cameras meet stringent security requirements while delivering exceptional performance and reliability.

#### 5.1.9 Contract Item 9: Vitek – NDAA Compliant 4MP PTZ IP Camera (VTTPTZ4AD-4M), or Equal.

At Servexo, we understand the critical importance of compliance, quality, and performance in surveillance solutions. As such, we are committed to providing NDAA-compliant 4MP PTZ IP Cameras, such as the Vitek VT-TPTZ4AD-4M or equivalent models, meeting the stringent requirements outlined below:

Key Specifications:

#### 1. High-Definition Video Performance:

- Capable of delivering high-definition video with a resolution of up to 2560 x 1440 pixels at a smooth 30 frames per second (fps).
- Utilizes advanced compression formats including H.265+, H.265, H.264+, H.264, and MJPEG for efficient video encoding and transmission.
- 2. Optimized Lens Technology:
  - Features a motorized auto iris lens with a focal length range of 2.8mm to 12mm, ensuring optimal focus and clarity.
  - Incorporates color in darkness technology for enhanced visibility even in low-light conditions.

## **3.** Built-in IR Illumination:

• Equipped with a built-in IR illuminator within a compact panoramic dome housing, providing clear visibility up to 164 feet.

#### 4. Adherence to Industry Standards:

• Meets or exceeds industry standards including IEEE 802.3 Ethernet Standards, ISO/IEC video standards, ONVIF Profile S, FCC emissions standards, and environmental protection ratings such as IP66 and IK10.

## 5. Advanced System Capabilities:

- Supports triple streaming for flexible video management and storage options.
- Features intelligent video analytics capabilities including motion detection, perimeter protection, face detection, and smart tracking.
- 6. Additional Features:



- True day/night operation with IR cut filter removal.
- Multiple configurable video streams with compression options.
- Onboard SD card storage for local recording.
- Support for ONVIF protocol profile S for seamless integration.
- Robust network connectivity with support for DHCP, DNS, NTP, SNMP, and more.
- Enhanced security features including IP address filtering and digest authentication.
- Audio features including built-in speaker and microphone for two-way communication.
- Alarm auxiliary inputs and outputs for enhanced security functionality.
- Easy configuration and management via built-in webserver and software GUI.

## 7. NDAA Compliance Assurance:

• Servexo ensures full compliance with NDAA requirements, guaranteeing that our 4MP PTZ IP Cameras are free from restricted telecommunications equipment and services.

With Servexo, you can trust that our NDAA-compliant 4MP PTZ IP Cameras deliver exceptional performance, reliability, and compliance, making them an ideal choice for your surveillance needs.

## 5.1.10 Contract Item 10: Vitek – NDAA Compliant 8MP PTZ IP Camera (VTTPTZ32HRAN-8PNS), or Equal.

Servexo understands and ensures to provide a high-definition 8MP PTZ IP camera, meeting or exceeding the specifications outlined in Contract Item 10. Here's a brief description of how Servexo will fulfill the requirements:

## **1. Product Compliance:**

- Servexo will deliver a weatherproof Transcendent IP PTZ camera capable of resolutions up to 3840 x 2160 pixels at 30fps, equipped with color in darkness technology and built-in IR illuminator in a dome housing.
- The camera will feature H.265+, H.265, H.264+, H.264, and MJPEG compression, along with a motorized auto iris lens ranging from 4.8mm to 154mm.

## 2. Reference Standards:

• Servexo ensures adherence to relevant standards including IEEE 802.3 Ethernet Standards, ISO/IEC 14496 for video compression, ONVIF Profile S for video interoperability, and FCC regulations for emissions.

## **3.** System Description:

• The camera will possess advanced video analytics capabilities, housed in an IP-66 rated, IK 10 impact-resistant enclosure, providing reliable performance in various environmental conditions.

## 4. Key Features:

- Servexo's camera will offer intelligent video analytics, three independent IP video streams, true day/night operation, smart IR illumination, motion detection, true wide dynamic range, and more.
- It will support multicast or unicast streaming, local storage via Micro SD/SDHC/SDXC Class 10 up to 256GB, and built-in web server with dynamic DNS support.

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#### 5. Video Imager and Lens:

- The camera will utilize a 1/2.8" Sony STARVIS® Progressive Scan Starlight CMOS sensor, providing clear images even in low-light conditions.
- With a motorized auto iris lens, it will offer a variable field of view and up to 656 feet of IR distance for enhanced surveillance.

## 6. Network and Connectivity:

- Servexo's camera will support RJ45 Ethernet connectivity with protocols including TCP/IP, UDP, DHCP, HTTP, HTTPS, DNS, NTP, ICMP, SNMP, RTP, RTSP, and more.
- It will feature DDNS support, IP address filtering, digest authentication, and QoS capabilities for reliable network performance.

## 7. Alarm Features and NDAA Compliance:

• The camera will include auxiliary inputs and outputs for alarm integration and will fully comply with NDAA regulations, ensuring no use of prohibited telecommunications equipment or services.

## 8. Electrical and Mechanical Specifications:

- Power options will include PoE (IEEE 802.3bt) and 24VDC/24VAC, with maximum power consumption specified for different scenarios.
- The camera's housing will be constructed of die-cast aluminum, rated IP-66 for environmental protection, and designed for reliable operation in a wide range of temperatures and humidity levels.

## 5.1.11 Contract Item 11: Vitek – NDAA Compliant 2MP HD Analog Dome Camera (VTD-THD2RMS), or Equal.

Servexo ensures to provide a NDAA compliant 2MP HD Analog Dome Camera, meeting or exceeding the specifications outlined in Contract Item 11. Here's a brief description of how Servexo will fulfill the requirements:

## **1.** Performance Requirements:

- Servexo's camera will utilize a 1/2.8" CMOS sensor to deliver Full HD 1920 x 1080 resolution video with true day/night functionality.
- It will feature vandal-resistant dome construction rated IP67 and IK10, ensuring durability in harsh environments.

## 2. General Requirements:

- The camera will offer exceptional low-light performance with a color illumination of 0.001 lux @ F1.2 and true day/night functionality with an infrared cut filter.
- It will support TVI and CVBS video formats with a resolution of 1920 x 1080 @ 30fps for TVI and 960nTVL @ 30fps for CVBS.

## 3. Video Requirements & Adjustments:

- Servexo's camera will support various video adjustments including white balance, auto gain control, backlight compensation, and digital noise reduction for clear image quality.
- It will feature motion detection, privacy masking, and digital effects such as freeze and mirror for versatile surveillance applications.



#### 4. Electrical & Mechanical Specifications:

- The camera will operate on 12VDC power, consuming 125mA without IR and 420mA with IR illumination.
- It will come pre-packaged in a vandal-resistant dome with a 3D mounting bracket for flexible installation.

#### 5. Conformity Certifications:

• Servexo's camera will conform to FCC and CE standards, ensuring compliance with relevant regulations.

#### 6. Remote Management Software:

• The camera will be supported by Transcendent Remote Management client software for convenient monitoring and management on Windows, Mac, and mobile platforms.

By adhering to these specifications and standards, Servexo will deliver a reliable and compliant HD analog dome camera suitable for commercial and industrial applications.

#### 5.1.12 Contract Item 12: Vitek – NDAA Compliant 8MP HD Analog Dome Camera (VTD-THD8RM), or Equal.

Servexo stands committed to furnishing an NDAA compliant 8MP HD Analog Dome Camera, meticulously crafted to fulfill every criterion outlined in Contract Item 12. Here's how Servexo ensures the delivery of such a cutting-edge surveillance solution:

- 1. Performance Excellence:
  - Employing a cutting-edge 1/2.5" CMOS sensor, our camera captures footage in pristine Full HD 3840 x 2160 resolution, coupled with seamless true day/night functionality.
  - Crafted with durability in mind, our camera boasts a vandal-resistant dome construction rated IP67 and IK10, guaranteeing resilience in even the harshest environments.
- 2. Comprehensive Features:
  - Servexo's camera excels in low-light conditions, with remarkable color illumination of 0.01 lux @ F1.2, delivering impeccable clarity even in challenging scenarios.
  - Supporting resolutions of 3840 x 2160 @ 15fps, our camera ensures every detail is captured with precision, accompanied by essential video adjustments for optimal image quality.
- 3. Versatile Compatibility:
  - Our camera seamlessly integrates with various video formats, including TVI, AHD, CVI, and CVBS, accommodating diverse surveillance setups with ease.
  - Essential functions such as motion detection, privacy masking, and digital noise reduction are at your fingertips, enhancing surveillance capabilities manifold.
- 4. Reliable Operation:
  - Operating on 12VDC power, our camera boasts low power consumption both with and without IR illumination, ensuring uninterrupted surveillance operations.
  - With a vandal-resistant dome pre-packaged and a 3D mounting bracket for effortless installation and adjustment, Servexo's camera is designed for hassle-free deployment.
- 5. Certified Compliance:



- Rest assured, our camera adheres to the most stringent standards, bearing the certifications of FCC and CE, ensuring full compliance with regulatory requisites.
- 6. Effortless Management:
  - Servexo's camera is seamlessly supported by Transcendent Remote Management client software, facilitating easy monitoring and management across Windows, Mac PCs, and mobile applications for Apple and Android systems.

#### 5.1.13 Contract Item 13: Vitek – NDAA Compliant 2MP HD Analog Bullet Camera (VTC-THB2RMS), or Equal.

Servexo prides itself on delivering top-tier surveillance solutions, and our commitment extends to providing an NDAA compliant 8MP HD Analog Bullet Camera, meeting all the specifications outlined in Contract Item 13. Here's how Servexo guarantees the provision of such a high-caliber security apparatus:

- 1. Cutting-Edge Performance:
  - Our camera utilizes a sophisticated 1/2.5" CMOS sensor, ensuring exceptional color reproduction and clarity in 3840 x 2160 resolution, along with robust true day/night functionality.
  - Built for resilience, the camera boasts a vandal-resistant design with an IP67 + IK10 rating, making it ideal for continuous 24/7 operation in commercial and industrial settings.
- 2. Advanced Features:
  - With scene illumination capabilities as low as 0.001 lux @ F1.2 in color mode and 0 lux in black and white with IR, our camera captures detailed footage even in challenging lighting conditions.
  - Equipped with True Wide Dynamic Range technology and progressive scanning, our camera ensures optimal image quality and clarity in various environments.
- 3. Seamless Integration:
  - Servexo's camera supports multiple video formats, including TVI, AHD, CVI, and CVBS, providing versatility and compatibility with existing surveillance systems.
  - Essential features such as privacy masking, automatic defect detection, and adjustable sharpness ensure comprehensive surveillance coverage tailored to your needs.
- 4. Reliability and Ease of Use:
  - Operating on 12VDC power, our camera boasts efficient power consumption, guaranteeing reliable performance while minimizing energy costs.
  - With a pre-packaged bullet design and a 3D mounting bracket for flexible installation, Servexo's camera offers hassle-free setup and adjustment for optimal coverage.
- 5. Certified Compliance:
  - Rest assured, our camera meets the stringent standards set by the FCC and CE, ensuring compliance with regulatory requirements.
- 6. Effortless Management:
  - Servexo's camera seamlessly integrates with Transcendent Remote Management client software, enabling convenient monitoring and management across various platforms,



including Windows, Mac PCs, and mobile applications for Apple and Android systems.

In essence, Servexo is dedicated to providing a state-of-the-art surveillance solution that exceeds expectations in performance, reliability, and ease of use. With Servexo, your security needs are in capable hands.

#### 5.1.14 Contract Item 14: Vitek – NDAA Compliant 8MP HD Analog Bullet Camera (VTC-THB8RM), or Equal.

Servexo is dedicated to delivering high-quality surveillance solutions, including the NDAA compliant 8MP HD Analog Bullet Camera as outlined in Contract Item 14. Here's how Servexo ensures the provision of this cutting-edge security device:

- 1. Performance Excellence:
  - Our camera utilizes a 1/2.5" CMOS sensor to capture vivid color images and boasts a Full HD resolution of 3840 x 2160, ensuring unparalleled clarity in surveillance footage.
  - With HP Analog (TVI) over Coax Technology, including AHD, CVI, and VCBS, our camera offers versatile compatibility and seamless integration with existing surveillance systems.
- 2. Advanced Features:
  - Equipped with True Day/Night functionality and a motorized bullet design, our camera adapts to varying lighting conditions and provides flexible surveillance coverage.
  - True Wide Dynamic Range technology and progressive scanning ensure optimal image quality and detail, even in challenging environments.
- 3. User-Friendly Operation:
  - Servexo's camera features OSD control via Coax cable using UTC, allowing for easy configuration and adjustment of camera settings.
  - With long-distance transmission capabilities of over 1600ft on RG6U Coax Cable, our camera ensures real-time monitoring and seamless video transmission.
- 4. Reliability and Durability:
  - Designed for commercial and industrial continuous 24/7 use, our camera is built with standard components and proven technology, guaranteeing reliability and longevity.
  - The camera's robust construction, along with an IP67 + IK10 vandal-resistant rating, ensures durability and resilience against harsh environmental conditions.
- 5. Certified Compliance and Seamless Management:
  - Servexo's camera meets FCC and CE conformity certifications, assuring compliance with regulatory standards.
  - Supported by Transcendent Remote Management client software, our camera enables effortless monitoring and management across various platforms, including Windows, Mac PCs, and mobile applications for Apple and Android systems.

## 5.1.15 Contract Item 15: Vitek – NDAA Compliant Video Management System (VTSVRM10-C), or Equal.

Servexo stands committed to delivering advanced surveillance solutions, including the NDAA



compliant Video Management System (VMS) specified in Contract Item 15. Here's how Servexo ensures the provision of this sophisticated security platform:

#### 1. Comprehensive Surveillance Management:

- The VMS provided by Servexo is designed to control multiple sources of video surveillance subsystems within a facility, enabling the collection, management, and presentation of video in a clear and concise manner.
- Our VMS intelligently determines the capabilities of each subsystem across single or multiple sites, offering unified configuration and viewing through a single graphical user interface (GUI).

#### 2. Scalable and Efficient Operation:

- Servexo's VMS is equipped with fully scalable enterprise-class media management capabilities, enabling simultaneous live monitoring from multiple stations and configurable storage options, both on and off-site.
- The VMS software supports the storage and viewing of images captured by one or numerous cameras, as well as monitor connections across an unlimited number of servers.

#### 3. Advanced Features and Functionality:

- Our VMS application encompasses a wide range of capabilities, including managing pentaplex user operations, live viewing of up to 100 cameras on a single workstation, and integration with multiple digital and network video recording devices.
- Servexo's VMS supports advanced search capabilities, motion detection-based recording, multi-level user access rights, and simultaneous use of multiple video compression formats for enhanced flexibility and efficiency.

## 4. User-Friendly Configuration and Control:

- Operators utilizing Servexo's VMS benefit from intuitive configuration options, including the ability to add, edit, or delete recorders, cameras, users, roles, sites, workstations, event groups, and partitions.
- The VMS workstation provides innovative operator functions such as innovative "One-Click" or "Mouse-Drag" 3D PTZ control and 360° de-warping for enhanced situational awareness and ease of use.

#### 5. Robust Hardware and Environmental Adaptability:

• Servexo's VMS server hardware meets stringent specifications, including CPU Intel Core Processor E-2200, Linux OS, ample memory and storage capacity, and dual gigabit Ethernet ports, ensuring reliable performance in diverse environmental conditions.

## 6. Backup Software Integration:

• Our VMS seamlessly integrates with backup software that recognizes various storage options, offers automatic scheduling, alerts for storage capacity, manual backup options, and supports video and audio backup compression for comprehensive data security and management.

In summary, Servexo's commitment to excellence ensures that our NDAA compliant Video Management System meets the highest standards of surveillance efficiency, scalability, and user-friendliness, providing clients with peace of mind and optimal security solutions tailored to their needs.



## 5.1.16 Contract Item 16: Extreme Networks Products 16 Port Network Switch (Model 5320-16P-4XE), or Equal.

Servexo guarantees the provision of top-quality networking solutions, including the Extreme Networks Products 16 Port Network Switch specified in Contract Item 16. Here's how Servexo ensures the delivery of this high-performance networking device:

#### 1. Versatile Port Configuration:

- The network switch offered by Servexo features 10 x 10/100/1000Base-T ports with 802.3 at (30W) power over Ethernet (PoE) capability, allowing for seamless connectivity and power supply to compatible devices.
- With support for Full/Half-Duplex operation and MACsec capability, our switch ensures reliable and secure data transmission across the network.

#### 2. Enhanced Uplink Connectivity:

- Servexo's network switch is equipped with 4 x 16Gb SFP uplink ports, including 2 x Stacking ports at 10Gb, providing high-speed connectivity for data aggregation and network expansion.
- These uplink ports are upgradable to 10Gb SFP+ via software license, ensuring future scalability and adaptability to evolving network requirements.

#### 3. Convenient Management Interfaces:

- The network switch features a Serial console port (RJ-45) and a USB A port, offering versatile options for device management and external USB flash storage.
- Additionally, a USB Micro-B console port further enhances management flexibility and convenience, allowing for efficient configuration and troubleshooting.

## 5.1.17 Contract Item 17: Extreme Networks Products 24 Port Network Switch (Model 5320-24P-8XE), or Equal.

Servexo stands at the forefront of providing cutting-edge networking solutions, exemplified by our offering of the Extreme Networks Products 24 Port Network Switch as outlined in Contract Item 17. Here's how Servexo guarantees the provision of this advanced networking device:

#### 1. Flexible Port Configuration:

- Servexo's network switch boasts 20 x 10/100/1000Base-T ports with 802.3at (30W) power over Ethernet (PoE) capability. This feature ensures seamless connectivity and power supply to compatible devices.
- With support for Full/Half-Duplex operation and MACsec capability, our switch ensures secure and efficient data transmission across the network.

## 2. Enhanced Uplink Connectivity:

- Our network switch comes equipped with 8 x 1/10Gb SFP uplink ports, including 2 x Stacking ports at 10Gb. This configuration provides high-speed connectivity for data aggregation and network expansion.
- Furthermore, these uplink ports are upgradable to 10Gb SFP+ via software license, offering scalability and adaptability to evolving network requirements.



#### 3. Convenient Management Interfaces:

- Servexo's network switch features a Serial console port (RJ-45) and a USB A port, providing versatile options for device management and external USB flash storage.
- Additionally, the inclusion of a USB Micro-B console port enhances management flexibility and convenience, facilitating efficient configuration and troubleshooting processes.

In essence, Servexo's unwavering commitment to excellence ensures that our networking solutions, including the Extreme Networks Products 24 Port Network Switch, adhere to the highest standards of performance, reliability, and functionality. With flexible port configurations, enhanced uplink connectivity, and convenient management interfaces, our networking devices empower organizations to construct robust and efficient network infrastructures tailored to their specific requirements.

# 5.1.18 Contract Item 18: Extreme Networks Products 48 Port Network Switch (Model 5320-48P-8XE), or Equal.

Servexo offers the Extreme Networks Products 48 Port Network Switch, a pinnacle of advanced networking solutions, as detailed in Contract Item 18. Here's how Servexo guarantees the provision of this state-of-the-art networking device:

#### **1. Versatile Port Configuration:**

- Our network switch features 20 x 10/100/1000Base-T ports with 802.3at (30W) Power over Ethernet (PoE) capability, ensuring seamless connectivity and power supply to compatible devices.
- With support for Full/Half-Duplex operation and MACsec capability, our switch facilitates secure and efficient data transmission across the network.

#### 2. High-Speed Uplink Connectivity:

- Equipped with 8 x 1/10Gb SFP uplink ports, including 2 x Stacking ports at 10Gb, our switch offers enhanced connectivity for data aggregation and network expansion.
- These uplink ports are upgradable to 10Gb SFP+ via software license, ensuring scalability and adaptability to evolving network demands.

#### 3. Efficient Management Interfaces:

- The inclusion of a Serial console port (RJ-45) and a USB A port provides convenient options for device management and external USB flash storage.
- Additionally, a USB Micro-B console port enhances management flexibility and ease of configuration, enabling efficient troubleshooting processes.

Servexo's commitment to excellence ensures that our networking solutions, including the Extreme Networks Products 48 Port Network Switch, meet the highest standards of performance, reliability, and functionality. With versatile port configurations, high-speed uplink connectivity, and efficient management interfaces, our networking devices empower organizations to build robust and efficient network infrastructures tailored to their specific requirements.



### 5.1.19 Contract Item 19: Extreme Networks Power Cord, 15A, USA, NEMA 5-15, IEC320-C15 (Part # 10099), or Equal.

Servexo is committed to providing top-quality networking accessories, including the Extreme Networks Power Cord specified in Contract Item 19. Here's how we ensure the provision of this essential component:

- 1. Compliance and Compatibility:
  - Our power cords fully comply with the specified requirements, featuring a 15A rating, USA NEMA 5-15 plug, and IEC320-C15 connector. This ensures seamless compatibility with a wide range of networking equipment, meeting industry standards for reliability and safety.
- 2. Optimal Length and Color:
  - Servexo offers power cords with a length range of fifteen (15') to sixteen (16') feet, providing flexibility for installation and placement of networking devices within any environment.
  - The power cords are available in a sleek black color, designed to blend seamlessly with various networking setups while maintaining a professional appearance.
- 3. Reliability and Performance:
  - We prioritize the reliability and performance of our networking accessories, including power cords, to ensure uninterrupted operation of critical network infrastructure.
  - With stringent quality control measures in place, Servexo guarantees that our power cords deliver consistent and reliable power supply, minimizing the risk of downtime and ensuring optimal network performance.

At Servexo, our dedication to excellence drives us to deliver products that meet the highest standards of quality, compliance, and performance. By providing compliant, compatible, and reliable power cords, we empower our customers to build and maintain robust network systems with confidence.

# 5.1.20 Contract Item 20: APC Back-UPS 850VA, 120V, USB charging ports, NEMA outlets (surge) (BE850G2), or Equal.

Servexo is dedicated to providing reliable power backup solutions, including the APC Back-UPS 850VA specified in Contract Item 20. Here's how we guarantee the provision of this essential equipment:

- 1. Product Specification Compliance:
  - Our APC Backups 850VA units adhere strictly to the specifications outlined in the contract, including the 4Kw rating of 450W. This ensures that our customers receive equipment that meets their power requirements precisely.
- 2. Output Connection Types:
  - The APC Backups 850VA units provided by Servexo feature the specified output connection types for maximum versatility and compatibility.
  - Each unit includes six (6) NEMA-5-15R outlets for battery backup, ensuring that critical equipment remains powered during outages, preventing data loss and downtime.
  - Additionally, three (3) NEMA 5-15R outlets are included for surge protection,



safeguarding connected devices from voltage fluctuations and electrical surges.

- 3. Reliability and Performance Assurance:
  - Servexo ensures that every APC Backups 850VA unit delivers reliable performance, offering peace of mind to our customers during power interruptions.
  - These units are equipped with USB charging ports, enhancing their functionality and allowing users to charge essential devices such as smartphones and tablets conveniently.
- 4. Customer Satisfaction:
  - With Servexo, customers can expect prompt delivery, professional installation (if required), and ongoing support to ensure their power backup needs are met effectively.
  - We prioritize customer satisfaction and are committed to providing high-quality products backed by exceptional service and support.

Servexo's commitment to excellence ensures that our customers receive dependable power backup solutions that meet their specific requirements, enabling them to safeguard their critical equipment and maintain productivity during power outages.

# 5.1.21 Contract Item 21: Ditek Uninterruptible Power Supply (UPS) (DTK-UPS1500R+), or Equal.

Servexo is committed to delivering reliable power backup solutions, including the Ditek Uninterruptible Power Supply (UPS) specified in Contract Item 21. Here's how we ensure the provision of this essential equipment:

### **1. Product Compliance:**

• Our Ditek UPS units adhere to the specifications outlined in the contract, including a capacity of 1500VA and 1500W. This ensures that our customers receive equipment that meets their power requirements precisely.

# 2. Remote Monitoring Software:

• Servexo ensures that the Ditek UPS units come with software available for remote monitoring, allowing users to monitor the status and performance of the UPS remotely for added convenience and control.

# 3. Voltage Output and Input Power:

- The Ditek UPS units provided by Servexo feature a voltage output range of 100/110/115/120VAC, ensuring compatibility with various devices and equipment.
- Input power is supported through NEMA 5-15R outlets (15A), offering flexibility and ease of use.

# 4. Output Connections and Battery Type:

- Each Ditek UPS unit includes four (4) 15A non-critical load outlets and four (4) 15A mission-critical load outlets, allowing users to prioritize power distribution based on their specific needs.
- The UPS units are equipped with a reliable battery system consisting of three 12V/9Ah batteries, ensuring extended backup power during outages.

# 5. Mounting Rails:

• Servexo ensures that each Ditek UPS unit comes with mounting rails included, facilitating



easy and secure installation in various environments.

Servexo's dedication to excellence ensures that our customers receive dependable power backup solutions that meet their specific requirements, enabling them to protect their critical equipment and maintain productivity during power interruptions.

# 5.1.22 Contract Item 22: Western Digital Purple Surveillance Hard Drive (WV33PURZ), or Equal.

Servexo is committed to delivering cutting-edge surveillance storage solutions, exemplified by our provision of the Western Digital Purple Surveillance Hard Drive specified in Contract Item 22. Here's how we guarantee top-notch service:

#### 1. Tailored Surveillance Design:

• Our offerings include the Western Digital Purple Surveillance Hard Drive, meticulously engineered to meet the demands of mainstream surveillance systems. It's crafted to deliver exceptional performance and reliability, ensuring seamless operation in high-stress environments.

#### 2. Robust Workload Support:

• Servexo stands behind the hard drive's capability to handle up to a 180TB/year workload, making it suitable for intensive surveillance applications. It's designed to thrive in systems with up to sixteen (16) drive bays, providing extensive storage capacity for video data.

#### 3. Ample Capacity and Compatibility:

- With a generous 3TB capacity, this hard drive offers ample space to store surveillance footage efficiently.
- It boasts compatibility with systems supporting up to 64 HD cameras, demonstrating its versatility across a wide range of surveillance setups.

#### 4. Advanced Features for Optimal Performance:

- Equipped with All Frame firmware technology, the hard drive is finely tuned for surveillance use, guaranteeing smooth and reliable recording operations.
- Its SATA interface and impressive transfer rate of up to 145MB/s facilitate swift data transfer and retrieval, enhancing overall system performance.
- Operating at 5400 RPM and employing CMR recording technology, the drive ensures consistent and dependable performance, even under demanding conditions.

#### 5. Compact and Versatile Form Factor:

- The hard drive's compact 3.5-inch form factor allows for seamless integration into various surveillance systems, optimizing space utilization.
- With dimensions of 4" x 5.59" x 1.03", it's designed to fit snugly into storage configurations without compromising on performance or reliability.

Servexo's unwavering dedication to quality ensures that our customers receive storage solutions that exceed expectations, providing them with the confidence and reliability needed to safeguard their assets effectively.



# 5.1.23 Contract Item 23: SanDisk 240GB SSD Plus (SDSSDA-240G-G26), or Equal.

Servexo stands at the forefront of providing cutting-edge storage solutions, exemplified by Contract Item 23: the SanDisk 240GB SSD Plus (SDSSDA-240G-G26) or equivalent. Here's how Servexo ensures top-tier service and product delivery:

### 1. State-of-the-Art Storage Technology:

• Servexo guarantees access to the latest storage innovations, including the SanDisk 240GB SSD Plus. This SSD represents a pinnacle of reliability and performance in the storage industry.

# 2. Exceptional Performance:

• The SanDisk SSD Plus delivers exceptional sequential read performance of up to 530MB/s and sequential write performance of up to 440MB/s. This ensures lightning-fast data transfer speeds, enhancing overall system efficiency.

# 3. Ample Capacity and Compact Design:

- With a spacious 240GB capacity, this SSD caters to diverse storage needs, whether for personal or business use.
- Its compact 2.5-inch form factor makes it versatile and compatible with a wide array of devices, ensuring seamless integration and optimal performance.

## 4. Dependable SATA Interface:

• Featuring a SATA interface, the SanDisk SSD Plus ensures reliable connectivity and broad compatibility with modern systems, facilitating hassle-free installation and operation.

## 5. Extended Warranty Assurance:

• Servexo extends a minimum three-year warranty for the SanDisk 240GB SSD Plus, underscoring our commitment to customer satisfaction and product reliability.

# 6. Efficient and Space-Saving Design:

• With dimensions of 2.75" x 3.96" x .28", this SSD is compact yet efficient, making it ideal for space-constrained environments without compromising on performance.

At Servexo, our dedication to excellence guarantees that customers receive premium storage solutions that exceed expectations in performance, reliability, and longevity. With a focus on customer satisfaction and product quality, Servexo ensures a seamless experience with every purchase.

# 5.1.24 Contract Item 24: Seagate Skyhawk 2TB Surveillance Hard Drive (ST2000VX017), or Equal.

Servexo takes pride in offering cutting-edge storage solutions, exemplified by Contract Item 24: the Seagate Skyhawk 2TB Surveillance Hard Drive (ST2000VX017) or its equivalent. Here's how Servexo ensures top-notch service and product quality:

#### 1. Tailored Surveillance Performance:

- The Seagate Skyhawk 2TB Surveillance Hard Drive is meticulously engineered for mainstream surveillance systems, guaranteeing optimal performance and reliability in demanding 24x7 surveillance workloads.
- 2. Image Perfect<sup>TM</sup> Firmware:



• Equipped with Image Perfect<sup>TM</sup> firmware, this hard drive ensures seamless video footage capture, essential for surveillance applications where clarity and precision are paramount.

## 3. Skyhawk Health Management:

- Servexo prioritizes enhanced surveillance storage protection through Skyhawk Health Management. This proactive system focuses on prevention, intervention, and recovery options, safeguarding critical surveillance data.
- With RAID RapidRebuild<sup>TM</sup> technology, volume rebuilds are expedited, minimizing downtime and ensuring uninterrupted surveillance operations.

## 4. RV Sensor Technology:

• Built-in RV sensors enable the Seagate Skyhawk drive to maintain peak performance even in multi-bay surveillance systems, ensuring consistent and reliable operation.

## 5. Rescue Data Recovery Service Plan:

• With a three-year rescue data recovery service plan, Servexo ensures data integrity and offers peace of mind, knowing that data recovery services are readily available in emergencies.

## 6. Advanced Features and Specifications:

- Supporting up to 8 drive bays and ATA streaming, this hard drive enables recordings from multiple cameras simultaneously, ensuring comprehensive surveillance coverage.
- With a SATA 6Gb/s interface and CMR recording technology, it delivers high-speed data transfer and dependable performance.
- The drive boasts a maximum sustained transfer rate of 180MB/s and a 256MB cache, facilitating swift data access and retrieval.

# 7. Reliability and Durability:

• With a mean time between failures (MTBF) of 100,000 hours and 600,000 load/unload cycles, the Seagate Skyhawk drive offers exceptional reliability and longevity, even under constant surveillance operations.

At Servexo, our commitment to excellence ensures that customers receive premium storage solutions tailored to their specific requirements. With the Seagate Skyhawk 2TB Surveillance Hard Drive, clients can expect unparalleled performance, reliability, and data security for their surveillance systems.

# 5.1.25 Contract Item 25: Seagate Skyhawk 4TB Surveillance Hard Drive (ST4000VX016), or Equal.

Servexo stands at the forefront of providing cutting-edge storage solutions, exemplified by our commitment to delivering Contract Item 25: the Seagate Skyhawk 4TB Surveillance Hard Drive (ST4000VX016) or its equivalent. Here's how Servexo ensures excellence in service and product quality:

#### 1. Tailored Surveillance Performance:

• Servexo guarantees that the Seagate Skyhawk 4TB Surveillance Hard Drive is meticulously engineered to meet the demands of mainstream surveillance systems. Its design ensures seamless operation and reliability in 24x7 surveillance environments.



### 2. Image Perfect<sup>TM</sup> Firmware:

• With Image Perfect<sup>™</sup> firmware, this hard drive is optimized to capture video footage with precision, even under continuous surveillance workloads. Servexo ensures that every recording maintains clarity and accuracy.

# 3. Skyhawk Health Management:

• Servexo prioritizes data protection by offering the Skyhawk Health Management feature actively. This feature focuses on preventing, intervening, and recovering data, enhancing system resilience. Additionally, RAID RapidRebuild<sup>™</sup> technology facilitates three times faster volume rebuilds, minimizing downtime.

# 4. RV Sensor Technology:

• The Seagate Skyhawk drive integrates RV sensors to maintain performance in multi-bay surveillance systems. Servexo ensures that this technology guarantees consistent and reliable operation, regardless of workload demands.

# 5. Rescue Data Recovery Service Plan:

• Servexo provides peace of mind with a three-year rescue data recovery service plan. This plan ensures prompt data recovery options in case of emergencies, safeguarding valuable surveillance footage.

# 6. Advanced Features and Specifications:

- Supporting up to 16 drive bays and ATA streaming, this hard drive allows simultaneous recordings from up to sixty-four cameras, ensuring comprehensive surveillance coverage.
- With a SATA 6Gb/s interface and CMR recording technology, it delivers high-speed data transfer and dependable performance.
- The Seagate Skyhawk drive boasts a maximum sustained transfer rate of 180MB/s and a generous 256MB cache, facilitating swift data access and retrieval.

# 7. Reliability and Durability:

• With a mean time between failures (MTBF) of 1,000,000 hours and 600,000 load/unload cycles, the Seagate Skyhawk drive offers exceptional reliability and longevity. Its air drive design further enhances durability, making it suitable for deployment in various surveillance environments.

At Servexo, our dedication to excellence ensures that customers receive premium storage solutions tailored to their specific surveillance needs. With the Seagate Skyhawk 4TB Surveillance Hard Drive, clients can expect unparalleled performance, reliability, and data security for their surveillance systems.

# 5.1.26 Contract Item 26: Seagate Skyhawk 6TB Surveillance Hard Drive (ST6000VX001), or Equal.

Servexo proudly presents Contract Item 26: the Seagate Skyhawk 6TB Surveillance Hard Drive (ST6000VX001) or its equivalent, delivering exceptional performance and reliability tailored for mainstream surveillance systems. Here's how Servexo guarantees top-quality service when providing this product:

# 1. Customized Surveillance Engineering:

• Servexo ensures that the Seagate Skyhawk 6TB Surveillance Hard Drive is meticulously



engineered to meet the exacting demands of mainstream surveillance operations. Its design is optimized for continuous use in 24x7 surveillance environments, providing reliability and peace of mind.

#### 2. Image Perfect<sup>TM</sup> Firmware:

• Equipped with Image Perfect<sup>TM</sup> firmware, this hard drive is purpose-built to capture video footage with utmost precision, ensuring high-quality recordings even under the most challenging surveillance conditions.

#### 3. Skyhawk Health Management:

• Servexo prioritizes data protection by including Skyhawk Health Management actively. This feature actively monitors and maintains the health of the surveillance storage, offering preventive measures, interventions, and recovery options to safeguard critical data.

#### 4. RV Sensor Technology:

• The Seagate Skyhawk drive incorporates RV sensors to optimize performance in multi-bay surveillance systems, ensuring consistent and reliable operation even under heavy workloads and in demanding surveillance environments.

#### 5. Comprehensive Warranty and Support:

• Servexo provides a comprehensive three-year rescue data recovery service plan with every Seagate Skyhawk 6TB Surveillance Hard Drive, offering clients peace of mind and proactive data recovery options in case of unforeseen incidents.

#### 6. Advanced Features and Specifications:

- Supporting up to 16 drive bays and ATA streaming, this hard drive enables simultaneous recordings from up to sixty-four cameras, ensuring comprehensive surveillance coverage for various applications.
- With a SATA 6Gb/s interface and CMR recording technology, the Seagate Skyhawk drive delivers high-speed data transfer and reliable performance, meeting the demanding requirements of surveillance systems.

#### 7. Reliability and Durability:

- Boasting a mean time between failures (MTBF) of 1,000,000 hours and 600,000 load/unload cycles, the Seagate Skyhawk drive offers exceptional reliability and durability, making it an ideal choice for continuous surveillance operations.
- Its air drive design further enhances durability, ensuring reliable performance even in harsh surveillance environments.

At Servexo, our commitment to excellence ensures that clients receive superior storage solutions perfectly suited for their surveillance needs. With the Seagate Skyhawk 6TB Surveillance Hard Drive, customers can expect unmatched performance, reliability, and data security for their surveillance systems.

# 5.1.27 Contract Item 27: Seagate Skyhawk 8TB Surveillance Hard Drive (ST8000VE001), or Equal.

Servexo stands at the forefront of providing cutting-edge surveillance solutions, including the Seagate Skyhawk 8TB Surveillance Hard Drive (ST8000VE001) or its equivalent, meticulously crafted to meet the exacting demands of modern surveillance ecosystems. Here's how Servexo



ensures unparalleled service and support when delivering this product:

### 1. Tailored Surveillance Expertise:

• Servexo's dedication lies in delivering surveillance solutions perfectly attuned to the needs of clients. The Seagate Skyhawk 8TB Surveillance Hard Drive is meticulously engineered, ensuring seamless integration and optimal performance within surveillance environments.

## 2. Advanced Firmware for Seamless Operations:

• Equipped with Image Perfect<sup>™</sup> firmware, this hard drive ensures flawless video footage capture under continuous surveillance workloads. Servexo guarantees that each drive embodies reliability and efficiency, critical for uninterrupted surveillance operations.

## 3. Comprehensive Health Management:

• Servexo prioritizes surveillance storage protection with Skyhawk Health Management. This proactive system focuses on preventing, intervening, and recovering from potential storage issues, ensuring maximum uptime and data integrity.

## 4. Exceptional Performance Specifications:

• The Seagate Skyhawk drive boasts a 550TB/year workload rate and a rated 2M hours MTBF, signifying its robustness and reliability in handling continuous surveillance workloads. With a maximum sustained transfer rate OD of 234MB/s and 7200 RPM, it guarantees high-speed data processing and reliable performance.

## 5. Scalability and Flexibility:

• Supporting unlimited drive bays, this hard drive offers unmatched scalability and flexibility, aligning perfectly with the evolving needs of surveillance infrastructures. Servexo ensures seamless integration with various surveillance setups, regardless of size or complexity.

#### 6. Proactive Warranty and Support:

• Servexo includes a comprehensive three-year rescue data recovery service plan with every Seagate Skyhawk 8TB Surveillance Hard Drive purchase. This proactive approach to support ensures that clients have peace of mind and reliable data recovery options in the face of unforeseen circumstances.

#### 7. Empowering AI-Driven Surveillance:

• With 32 AI channels and support for advanced AI-driven surveillance applications, including real-time capture and comparison events, the Skyhawk drive empowers clients with cutting-edge surveillance capabilities. Servexo ensures that clients leverage the full potential of AI for enhanced security and operational efficiency.

# 8. Unmatched Reliability and Durability:

• Backed by a mean time between failures (MTBF) of 2,000,000 hours and 300,000 load/unload cycles, the Seagate Skyhawk drive guarantees unmatched reliability and durability. Servexo assures clients of uninterrupted surveillance operations, even in the most challenging environments.

# 5.1.28 Contract Item 28: Seagate Skyhawk 10TB Surveillance Hard Drive (ST10000VE001), or Equal.

Servexo is dedicated to providing top-of-the-line surveillance solutions, exemplified by the



Seagate Skyhawk 10TB Surveillance Hard Drive (ST10000VE001) or its equivalent. Here's how Servexo ensures excellence in delivering this product:

## 1. Tailored Surveillance Engineering:

• Servexo specializes in crafting surveillance solutions customized to meet clients' precise specifications. The Seagate Skyhawk 10TB Hard Drive is meticulously engineered to seamlessly integrate into surveillance systems, ensuring optimal performance and reliability.

## 2. Cutting-edge Firmware for Seamless Operation:

• Equipped with Image Perfect<sup>™</sup> firmware, this hard drive ensures flawless video footage capture, even under 24x7 surveillance workloads. Servexo guarantees that each drive meets rigorous standards for reliability and efficiency, crucial for uninterrupted surveillance operations.

#### **3.** Comprehensive Health Management:

• Servexo includes Skyhawk Health Management to actively safeguard surveillance storage, focusing on prevention, intervention, and recovery options. The RAID RapidRebuild<sup>TM</sup> feature ensures rapid volume rebuilds, minimizing downtime and maximizing system uptime.

## 4. Proactive Warranty and Support:

• With a three-year rescue data recovery service plan and a five-year limited warranty, Servexo offers proactive support, ensuring clients have reliable data recovery options in case of unforeseen circumstances.

## 5. Exceptional Performance Specifications:

• The Seagate Skyhawk drive boasts impressive specifications, including a rated 2M hours MTBF and a 550TB/year workload rate, demonstrating its resilience in handling continuous surveillance workloads. With a maximum sustained transfer rate OD of 245MB/s and 7200 RPM, it delivers high-speed data processing and consistent performance.

#### 6. Scalability and Flexibility:

• Supporting unlimited drive bays and up to 64 HD cameras, this hard drive offers unmatched scalability and flexibility, aligning perfectly with the evolving needs of surveillance infrastructures.

# 7. Advanced AI-driven Surveillance Capabilities:

• With 32 AI channels and support for advanced AI-driven surveillance applications, such as real-time capture and comparison events, the Skyhawk drive empowers clients with cutting-edge surveillance capabilities.

# 8. Reliability and Durability:

• Backed by a mean time between failures (MTBF) of 2,000,000 hours and 600,000 load/unload cycles, the Seagate Skyhawk drive ensures unparalleled reliability and durability, even in demanding surveillance environments.

Servexo's commitment to excellence ensures that clients receive not only a product but a comprehensive surveillance solution tailored to their unique requirements. With the Seagate Skyhawk 10TB Surveillance Hard Drive, clients can trust Servexo to deliver unmatched



performance, reliability, and support for their surveillance needs.

# 5.1.29 Contract Item 29: Seagate Skyhawk 12TB Surveillance Hard Drive (ST12000VE001), or Equal.

Servexo is dedicated to providing top-of-the-line surveillance solutions, exemplified by our offering of the Seagate Skyhawk 12TB Surveillance Hard Drive (ST12000VE001) or its equivalent. Here's how Servexo guarantees excellence in delivering this product

#### 1. Tailored Surveillance Solutions:

• Servexo ensures that each Seagate Skyhawk 12TB Hard Drive is specifically engineered to meet the demanding requirements of mainstream surveillance systems. From its design to its functionality, this hard drive is optimized for seamless integration and reliable performance in surveillance environments.

## 2. Advanced Firmware for Enhanced Performance:

• Equipped with Image Perfect<sup>TM</sup> firmware, this hard drive is designed to excel in 24x7 surveillance workloads, ensuring the consistent capture of high-quality video footage. Servexo guarantees that each drive meets stringent standards for reliability and durability, crucial for continuous surveillance operations.

#### 3. Comprehensive Health Management:

• Servexo includes Skyhawk Health Management to actively protect surveillance storage, offering proactive measures against potential threats and issues. The RAID Rapid Rebuild<sup>TM</sup> feature ensures rapid volume rebuilds, minimizing downtime and maximizing system reliability.

#### 4. Proactive Warranty and Support:

• With a three-year rescue data recovery service plan and a five-year limited warranty, Servexo provides clients with peace of mind, knowing that their surveillance data is backed by comprehensive support and protection.

#### 5. High-Performance Specifications:

• The Seagate Skyhawk 12TB drive boasts impressive specifications, including a 2M hours MTBF rating and a 550TB/year workload rate, ensuring robust performance and longevity in demanding surveillance environments. With a maximum sustained transfer rate OD of 250MB/s and 7200 RPM, it delivers exceptional data processing speed and efficiency.

#### 6. Scalability and Compatibility:

• Supporting unlimited drive bays and up to 64 HD cameras, this hard drive offers unparalleled scalability and compatibility, allowing it to seamlessly adapt to the evolving needs of surveillance infrastructures.

#### 7. Advanced AI-driven Surveillance Capabilities:

• With 32 AI channels and support for advanced AI-driven surveillance applications, such as real-time capture and comparison events, the Skyhawk drive empowers clients with cutting-edge surveillance capabilities.

#### 8. Helium Design for Enhanced Performance:

• Featuring a helium-filled design, the Seagate Skyhawk 12TB drive offers enhanced performance and reliability, ensuring optimal operation even in challenging environments.



# 5.1.30 Contract Item 30: Mounting Bracket for – Vitek NDAA Compliant 4MP Bullet IP Camera (TVC-TNB4RMA4), or Equal.

Servexo ensures to provide a comprehensive range of mounting solutions tailored for the Vitek NDAA Compliant 4MP Bullet IP Camera (TVC-TNB4RMA4) or its equivalent. Here's how Servexo guarantees excellence in delivering these mounting brackets:

#### 1. Diverse Mounting Options:

• Servexo offers a selection of mounting brackets to accommodate various installation scenarios. The Junction Box (VT-JB08), Pole Mount Bracket (VT-TPLMT), and Corner Mount Bracket (VT-TCNMT) provide versatile solutions to suit different mounting requirements.

#### 2. Precision Engineering:

• Each mounting bracket is engineered with precision and durability in mind, ensuring a secure and stable installation for the designated camera. Servexo prioritizes quality construction to withstand the rigors of outdoor environments and ensure long-term reliability.

#### **3.** Seamless Integration:

• The mounting brackets are designed for seamless integration with the Vitek NDAA Compliant 4MP Bullet IP Camera, offering a perfect fit and compatibility to facilitate hassle-free installation. Servexo guarantees that the brackets are optimized to work seamlessly with the specified camera model.

#### 4. Enhanced Flexibility:

• With options such as junction box, pole mount, and corner mount brackets, Servexo provides enhanced flexibility in installation, allowing customers to choose the most suitable mounting solution based on their specific needs and preferences.

#### 5. NDAA Compliance:

• Servexo ensures that the mounting brackets provided for the Vitek NDAA Compliant 4MP Bullet IP Camera adhere to all relevant regulations and standards, including the National Defense Authorization Act (NDAA) compliance requirements. Customers can trust that the products supplied by Servexo meet the necessary compliance criteria.

#### 6. Professional Support:

• Servexo's team of experts is available to provide professional guidance and support throughout the installation process. Whether customers require assistance in selecting the appropriate mounting bracket or need advice on installation techniques, Servexo is committed to delivering exceptional service and support.

By offering a comprehensive range of mounting brackets designed specifically for the Vitek NDAA Compliant 4MP Bullet IP Camera, Servexo ensures that customers receive high-quality solutions that guarantee secure and reliable installation for their surveillance systems.

# 5.1.31 Contract Item 31: Mounting Bracket for – Vitek NDAA Compliant 5MP Dome IP Camera (TND5RMEA), or Equal

Servexo guarantees to offer a comprehensive selection of mounting brackets tailored for the Vitek



NDAA Compliant 5MP Dome IP Camera (TND5RMEA) or its equivalent. Here's how Servexo ensures excellence in delivering these mounting solutions:

### 1. Versatile Mounting Options:

• Servexo provides a range of mounting brackets to accommodate diverse installation requirements. The options include a Junction Box (VT-TJB010), Wall Mount (VT-TWMT-A2), Pendant Mount (VT-TPDMT-A2), and Semi Flush Mount (VT-TFMT-L2), offering versatility to suit different mounting scenarios.

### 2. Precision Design:

• Each mounting bracket is meticulously designed to deliver precision and reliability, ensuring a secure and stable installation for the designated camera. Servexo prioritizes quality construction to withstand environmental factors and ensure long-lasting performance.

#### **3. Seamless Integration:**

• The mounting brackets are specifically engineered for seamless integration with the Vitek NDAA Compliant 5MP Dome IP Camera, guaranteeing a perfect fit and compatibility. Servexo ensures that the brackets are optimized to facilitate straightforward installation without compromising on quality.

#### 4. Flexibility and Adaptability:

• With a variety of mounting options available, including wall mount, pendant mount, and semi flush mount configurations, Servexo offers flexibility and adaptability to meet the unique installation needs of customers. This enables customers to choose the most suitable mounting solution based on their specific requirements.

## 5. NDAA Compliance:

• Servexo reaffirms its commitment to compliance with all relevant regulations and standards, including the National Defense Authorization Act (NDAA) requirements. Customers can trust that the mounting brackets provided by Servexo meet the necessary compliance criteria and adhere to industry standards.

#### 6. Expert Guidance and Support:

• Servexo's team of experts is dedicated to providing professional guidance and support throughout the installation process. Whether customers need assistance in selecting the appropriate mounting bracket or require advice on installation techniques, Servexo ensures prompt and reliable support.

# 5.1.32 Contract Item 32: Mounting Bracket for – Vitek NDAA Compliant 6MP 360° Transcendent Dome Camera (VTD-TND6FPN), or Equal.

Servexo stands behind its commitment to delivering high-quality mounting solutions tailored for the Vitek NDAA Compliant 6MP 360° Transcendent Dome Camera (VTD-TND6FPN) or its equivalent. Here's how Servexo ensures excellence in providing these mounting brackets:

#### 1. Comprehensive Mounting Options:

• Servexo offers a comprehensive range of mounting brackets specifically designed for the Vitek NDAA Compliant 6MP 360° Transcendent Dome Camera. The options include a Pedestal Mount (VT-TPDM-F), Wall Mount (VT-TWM-F), and Junction Box (VT-TJB-



F1), providing customers with a variety of installation choices to suit their needs.

# 2. Robust Construction:

• Each mounting bracket is constructed with durability and reliability in mind. Servexo prioritizes robust materials and precision engineering to ensure that the mounting brackets can withstand the rigors of outdoor environments and provide long-lasting support for the dome camera.

# **3. Tailored Compatibility:**

• The mounting brackets are meticulously designed to ensure seamless compatibility with the Vitek NDAA Compliant 6MP 360° Transcendent Dome Camera. Servexo guarantees that the brackets are perfectly matched to the camera's specifications, facilitating easy installation and optimal performance.

# 4. Flexible Installation Solutions:

• Servexo's mounting brackets offer flexible installation solutions to accommodate various mounting scenarios. Whether customers prefer pedestal, wall, or junction box mounting, Servexo ensures that each option is designed for ease of installation and maximum versatility.

# 5. Adherence to Standards:

• Servexo adheres to industry standards and regulations to ensure that the mounting brackets meet all necessary requirements, including NDAA compliance. Customers can trust that the brackets provided by Servexo meet the highest standards of quality and reliability.

# 6. Expert Assistance:

• Servexo provides expert assistance and support to customers throughout the selection and installation process. From helping customers choose the right mounting bracket to offering guidance on installation techniques, Servexo's team of professionals is dedicated to ensuring a seamless experience.

By offering a range of robust and tailored mounting brackets for the Vitek NDAA Compliant 6MP 360° Transcendent Dome Camera, Servexo ensures that customers receive top-quality solutions that guarantee secure and hassle-free installation for their surveillance systems.

# 5.1.33 Contract Item 33: Mounting Bracket for – Vitek NDAA Compliant 8MP 180° Transcendent Bullet Camera (VTC-TNB8X4MS), or Equal.

Servexo is committed to providing premium mounting solutions tailored for the Vitek NDAA Compliant 8MP 180° Transcendent Bullet Camera (VTC-TNB8X4MS) or its equivalent. Here's how Servexo ensures excellence in delivering these mounting brackets:

# 1. Customized Mounting Options:

• Servexo offers customized mounting options designed specifically for the Vitek NDAA Compliant 8MP 180° Transcendent Bullet Camera. Our selection includes a Corner Mount (VT-TCNMT-W) and Pole Mount (VT-TPLMT-W), providing customers with versatile solutions to accommodate different installation scenarios.

# 2. Premium Build Quality:

• Each mounting bracket provided by Servexo is constructed with premium materials to ensure durability and reliability. We prioritize sturdy construction to withstand outdoor



conditions and ensure long-term support for the bullet camera.

## 3. Precise Compatibility:

• Servexo guarantees precise compatibility between the mounting brackets and the Vitek NDAA Compliant 8MP 180° Transcendent Bullet Camera. Our brackets are meticulously designed to seamlessly integrate with the camera, facilitating effortless installation and optimal performance.

# 4. Versatile Installation Solutions:

• Servexo's mounting brackets offer versatile installation solutions to suit various mounting requirements. Whether customers need to mount the camera on a corner or a pole, Servexo ensures that each bracket is designed for easy installation and flexible positioning.

## 5. Compliance with Standards:

• Servexo adheres to industry standards and regulations, including NDAA compliance, to ensure that the mounting brackets meet all necessary requirements. Customers can trust that the brackets provided by Servexo meet the highest standards of quality and compliance.

## 6. Expert Support:

• Servexo provides expert support and guidance to customers throughout the selection and installation process. Our team of professionals is available to assist customers in choosing the right mounting bracket and providing assistance with installation techniques as needed.

With Servexo's range of customized mounting brackets for the Vitek NDAA Compliant 8MP 180° Transcendent Bullet Camera, customers can expect top-quality solutions that ensure secure and hassle-free installation for their surveillance systems.

# 5.1.34 Contract Item 34: Mounting Bracket for – Vitek NDAA Compliant 8MP PTZ Camera (VT-TPTZ32HRAN-8PNS), or Equal.

Servexo is dedicated to delivering high-quality mounting solutions tailored for the Vitek NDAA Compliant 8MP PTZ Camera (VT-TPTZ32HRAN-8PNS) or its equivalent. Here's how Servexo ensures excellence in providing these mounting brackets:

- 1. Tailored Mounting Options:
  - Servexo offers customized mounting options designed specifically for the Vitek NDAA Compliant 8MP PTZ Camera. Our selection includes a Wall Mount (VT-TP23HR-WM) and a Pendant/Ceiling Pole Mount (VT-TPT20HR-PM), providing customers with versatile solutions for their installation needs.

# 2. Premium Construction:

• Each mounting bracket provided by Servexo is crafted from premium materials, ensuring durability and reliability. We prioritize robust construction to withstand outdoor conditions and provide long-lasting support for the PTZ camera.

# 3. Precise Compatibility:

• Servexo guarantees precise compatibility between the mounting brackets and the Vitek NDAA Compliant 8MP PTZ Camera. Our brackets are engineered to seamlessly integrate with the camera, facilitating easy installation and optimal performance.

# 4. Versatile Installation Possibilities:



• Servexo's mounting brackets offer versatility in installation, accommodating various mounting requirements. Whether customers need to mount the camera on a wall or a ceiling pole, Servexo ensures that each bracket is designed for effortless installation and flexible positioning.

### 5. Adherence to Standards

• Servexo adheres to industry standards and regulations, including NDAA compliance, to ensure that the mounting brackets meet all necessary requirements. Customers can trust that the brackets provided by Servexo meet the highest standards of quality and compliance.

#### 6. Expert Assistance:

• Servexo provides expert assistance and support to customers throughout the selection and installation process. Our team of professionals is available to guide customers in choosing the right mounting bracket and offer assistance with installation techniques as needed.

With Servexo's range of tailored mounting brackets for the Vitek NDAA Compliant 8MP PTZ Camera, customers can expect top-notch solutions that ensure secure and hassle-free installation for their surveillance systems.



# 6 Implementation Methodology

Servexo will assign an in-house Project Coordinator to oversee all aspects of the project following standardized project management practices. Once the overall project management plan has been developed and approved by you, the table below outlines the major activities and processes that will be followed:

# 1. Kick-off Meeting

• Servexo Project Coordinator will review the scope of work, bill of materials, and design, go over site requirements (i.e., hours of operation) and discuss the schedule

# 2. Confirm Schedule

• Servexo Project Coordinator will email the schedule of work to be completed to all Key Stakeholders for the project. This schedule accounts for material lead times

# 3. Execute Project

- Servexo Project Coordinator will confirm the availability of and book resources
- Servexo Procurement will order materials and confirm lead times
- Servexo Project Coordinator will onboard the technicians and review the scope of the project
- Servexo Project Coordinator will confirm the technicians' arrival and schedule with the customer

## 4. Update Project Status and Milestones

• Servexo Project Coordinator will email daily status updates to all Key Stakeholders

# 5. Project Completion

- Servexo Project Coordinator and technicians will review and test the installed equipment with the Key Stakeholders. Including, but not limited to:
  - Ensuring all equipment is installed in the correct location per the approved drawings
  - Reviewing the Field of View of any installed cameras
  - Testing the functionality of installed access control (i.e., the door opens, closes, locks, and unlocks per specifications)
  - Once everything has been reviewed, tested, and confirmed, Servexo will initiate the training and onboarding of client staff

#### 6. Project Closeout

• Servexo Project Coordinator will email the project closeout report to the Key Stakeholders for review and signature

Phase 1	Phase 2	Phase 3	Phase 4
Kick-off Meeting	Project Refinement	Project Deployment	Team Training
Confirm Schedule	Update project plan based on needs	Daily status updates until completion	Project Closeout
Site Assessment			

Security Cameras and Equipment ARFQ-0608-DCR240000088-1



 $\bigcirc$ 

Est. time: 2 hours	Est. timeline: ~ 1	Est. timeline: ~ 1	Est. timeline: ~ 1
	week	week	week

# 6.1 Installation App

Using a proprietary Installation App developed by Servexo, you will be provided with real-time visibility of the project's progress. This app provides technicians with step-by-step instructions and enables our Project Coordinator to monitor performance and progress from start to finish.

After arriving on-site our technicians will:

- Check-in to the site via the Installation App
- Verify if the job site meets safety compliance
- Take photo evidence before and throughout the installation via the mobile application
- Test all cables (Including replacements) before the installation, test and provide photo
- Install new cables and equipment at designated locations where required
- Make sure that the installation, connectivity, Field of View, functionality, and focus are duly tested
- Clean the site to its pre-visit condition
- Manage any environmental disposal of products removed from the site per applicable municipal and provincial regulations and bylaws
- Report device installation completion after the exit checklist is complete
- Check-out of the site via mobile application
- Collect all photos of existing equipment, installed equipment, and cable test results to include in the Servexo project manager's close-out report

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# 7 Testing Plan

At Servexo, our commitment to excellence is reflected in our comprehensive test plan that ensures the utmost reliability and functionality of the security systems we install. Our test plan includes meticulous steps for hardware, software, and firmware, aligning with the technical criteria specified for the system. We prioritize transparency and thoroughness in installation documentation verification, including floor plans, and conduct live walkthroughs where our technicians demonstrate the functionality and correct configuration of devices. The sign-off process only occurs when you are fully satisfied that all test criteria have been met.

# Servexo's Proprietary Installation App

Leveraging our cutting-edge proprietary Installation App, we redefine the installation experience by incorporating seamless remote project deployment, testing, and reporting.



## • Remote Project Deployment

The Servexo app allows for efficient planning and organization of installations from anywhere, ensuring flexibility in project management even before our technicians set foot on-site.

## • Seamless Installation and Testing

Our proprietary app facilitates real-time communication between our technicians and project managers. This enables seamless collaboration during installation and testing, with technicians able to document each step, including cable testing, equipment installation, and system configuration, directly through the app. This real-time documentation ensures that project managers have instant access to the progress, allowing for prompt decision-making and issue resolution.

## • Efficient Documentation

The Servexo app simplifies the documentation process, enabling technicians to upload photos, notes, and test results directly into our system. This not only enhances the accuracy and completeness of our documentation but also creates a digital trail that can be easily accessed for future reference.

# Remote Audit Trail and Reporting

Our app provides a comprehensive audit trail of the entire installation process. Project managers can remotely review installation details, photos, and test results, ensuring accountability and transparency. This feature allows for efficient reporting, reducing the need for on-site presence solely for documentation purposes.

At Servexo, our proprietary app is a transformative tool that empowers us to deliver top-notch service, maintain high standards of quality, and ensure a seamless and transparent process, even in remote or challenging environments.

# 8 Training Services

At Servexo, we take great pride in our commitment to meeting the training requirements, ensuring that our training programs for the systems are comprehensive and effective. Our approach encompasses the development of thorough training initiatives that cover all aspects, including system operation, configuration, troubleshooting, and other essential functionalities.

To facilitate a seamless transition and optimal system utilization, Servexo is dedicated to providing formal online training after each installation. Furthermore, we understand the importance of ongoing support and have committed to offering additional online training on an as-needed basis. This ensures that your personnel can access the training resources required to address evolving needs and challenges effectively.

Collaboration is at the core of our training methodology. Servexo is committed to working closely together to determine mutually agreeable dates, times, and the number of participants for online training sessions. This collaborative approach ensures that the training schedule aligns with your specific needs and preferences, fostering an environment conducive to effective learning.

Recognizing the significance of timely training, Servexo is flexible and open to alternative timeframes for new system installations. Our commitment to scheduling training before the beneficial use date underscores our dedication to ensuring that your personnel are well-versed in the operation and maintenance of the systems from the outset. Any alternative timeframes will be subject to mutual agreement and signed off by both parties, demonstrating our commitment to

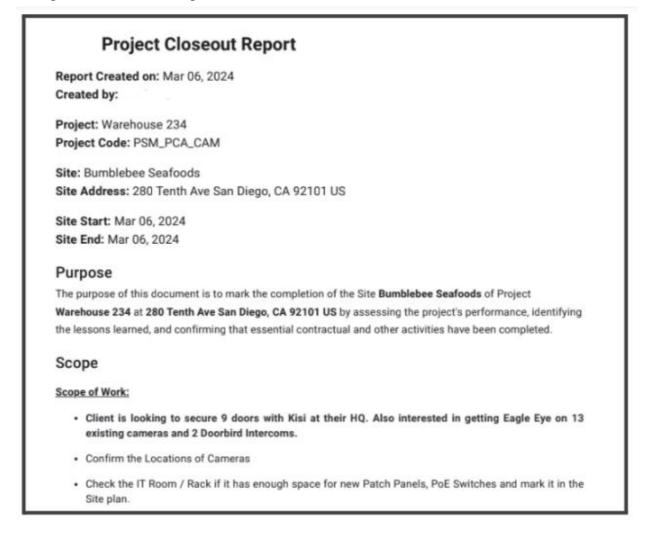


flexibility and alignment with project timelines.

# 9 **Project Reporting**

Servexo provides updates throughout the lifecycle of the project and our app provides a comprehensive audit trail of the entire installation process. Project managers can remotely review installation details, photos, and test results, ensuring accountability and transparency. This feature allows for efficient reporting, reducing the need for on-site presence solely for documentation purposes.

Example of a Generated Report:





Serial Numbers photos	CAN 08	CARM 08
Cabling		
Cable Testing	7	
Post-install photos	to	

At Servexo, our proprietary app is a transformative tool that empowers us to deliver top-notch service, maintain high standards of quality, and ensure a seamless and transparent process, even in remote or challenging environments.



# **10 Proof of Insurance**

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THIS CERTIFICATE IS ISSUED A CERTIFICATE DOES NOT AFFIRI BELOW. THIS CERTIFICATE OF REPRESENTATIVE OR PRODUCE!	S A MA MATIVEI INSUR	ATTEI LY O ANCE	R OF INFORMATION OF R NEGATIVELY AMEND E DOES NOT CONSTITU	NLY AN , EXTE	D CONFERS	NO RIGHTS	UPON THE CERTIFICA	TE HOI BY TH	E POLICIES
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PRODUCER License # 0757776 HUB International Insurance Service: 548 W Cromwell Avenue	inc.			E-MAIL	o, Ext): (559) 4	47-4600	FAX (A/C, No)	:(559) 4	447-4586
Suite 101 Fresno, CA 93711				ADDRE		URER(S) AFFO	RDING COVERAGE		NAIC #
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# 11 Addendum Acknowledgement

#### ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: ARFQ DCR24\*88

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

#### Addendum Numbers Received:

(Check the box next to each addendum received)

[×]	Addendum No. 1	[	]	Addendum No. 6
[x]	Addendum No. 2	]	]	Addendum No. 7
[x]	Addendum No. 3	]	]	Addendum No. 8
[x]	Addendum No. 4	]	]	Addendum No. 9
[]	Addendum No. 5	]	]	Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Company
de-
Authorized Signature
06/03/2024
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing. Revised 6/8/2012



# 12 Why Should Agency Select Servexo? What Makes Us the Best Choice!

Selecting Servexo as your security service provider offers numerous advantages:

**Extensive Contract Experience:** Servexo has successfully served multiple contracts with prestigious clients, including the Jeffery Northern – CA, VA Long Beach – CA, Terracon, Calvary Murrieta Christian School, Go Bolt, State Housing Authority, State of Florida – DMS, State of New Mexico, State of West Virginia, State of Missouri, Bureau of Reclamation, USDA, US Department of Health and Human Services, US Department of Justice, Education, Defense, FEMA, numerous Departments of Veterans Affairs facilities, NOAA, City of Bakersfield, GET Bus Transit, Bakersfield, City of Downey, City of Anaheim and more. This track record demonstrates our ability to deliver reliable and trusted security services across a wide range of industries and client & government agencies.

**Security Solutions and Financial Success:** Servexo stands as a beacon of stability and competence in the business realm, boasting unwavering financial strength and a proven history of success. Through cutting-edge products and services, Servexo not only offers a wise investment opportunity but also delivers substantial financial benefits to its clientele. By harnessing Servexo's innovative solutions, businesses can enhance efficiency, drive growth, and achieve a solid return on investment. With a focus on building tailored solutions, Servexo collaborates with top-tier tech providers to economically meet clients' needs and long-term objectives. Moreover, by employing local technicians and prioritizing sustainability, Servexo contributes to both the local economy and environmental preservation, solidifying its role as a strategic partner for financial prosperity.

**Nationwide Security Expertise:** Servexo has a nationwide presence, allowing us to deploy security expert teams capable of handling emergencies and special services across multiple locations. Whether it's a large-scale project or an on-call basis, we have the resources and expertise to ensure comprehensive security coverage.

**Agility in Deployment:** We have experience in rapidly deploying security services to multiple locations within a single project. Our on-call capabilities enable us to quickly respond to your security needs, ensuring seamless coverage and protection.

**Real-Time Action with Cloud-Based Management:** Servexo employs a cloud-based guard management system (GMS), empowering us to take immediate action in real-time. This advanced technology enables efficient coordination, streamlined communication, and prompt response to any security situation that may arise. To overcome any unforeseen events, we will develop an innovative Uber-based model that enables us to deliver backup security guards immediately.

**Comprehensive Training Programs:** We prioritize the professional development of our security personnel through comprehensive online and offline training programs. Our Guard Force and Security Personnel Training programs ensure that our guards possess the necessary skills and knowledge to handle diverse security challenges effectively.

**Tailored Reporting Program:** We have developed a systematic reporting program tailored to meet the specific needs of the Agency. Our reporting system provides accurate and detailed information, enabling effective oversight, monitoring, and compliance with Agency requirements.

**Quality Control and Assurance:** Our commitment to quality control and assurance is bolstered by our extensive experience and the utilization of cutting-edge technology. We implement stringent measures to ensure the highest standards of service delivery and client satisfaction.



**Certified Armed/Unarmed Guards:** Servexo provides both certified armed and unarmed guards, depending on your specific security needs. This flexibility allows us to tailor our security solutions to meet the unique requirements of your facilities and operations.

By choosing Servexo, you gain a trusted partner with a proven track record in securing Agency, nationwide security expertise, agility in deployment, advanced technology for real-time action, comprehensive training programs, tailored reporting systems, and a commitment to quality control and assurance. Our certified armed and unarmed guards further enhance the effectiveness and flexibility of our security solutions.

# Conclusion

We would like to take this opportunity to thank you for considering Servexo as a potential partner for the Agency. We believe utilizing Servexo for security Services benefits the Agency by implementing increased officer accountability, improved officer tracking (GMS), costing accuracy, risk mitigation, and exceptional quality, ensuring a safer experience for Agency patients. Our officer training procedures keep our officers safe and knowledgeable. We are devoted to providing outstanding customer service and keeping patients safe. These are essential building blocks for a long-term and successful partnership with Agency. We are confident that our technical qualities and competitive price can meet your security needs. We hope you are encouraged to confidently choose Servexo, a top-tier provider of security guard services, professionalized quality control, and unmatched customer service.

